

RESPONSE TO PRE-BID QUERIES

Appointment of Transaction Advisor for selection of suitable Private Sector Player for Operation, Maintenance and Management of JTDCL facilities at Patratu Dam Site, Patratu (Ramgarh), Jharkhand on PPP mode

Ref. No. :- 200/2022, Ranchi/Dated:- 10/03/2022

Dated: 23/03/2022

Si. No.	Clause in RFP	Content in RFP	Queries	Response
1.	Annexure 1, Page No. 61	Tourist facilities handed over by Department of Tourism, Art Culture, Sports and Youth Affairs vide its Office Order no. 145, dated 07/11/2019 at Patratu Dam Site that comprises Lake Resort, Play Zone, Promenade etc. at Patratu (Ramgarh) or will be intimated after award of the consultancy.	We understand that the authority intended to share the details of tourist facilities (properties) after the selection of consultant for TA. However, considering its linkages with financial proposal, we request authority to provide the details of tourist facilities to come up with the competitive financial proposal.	Please refer the clause 1.4 (Pg.- 4) and 1.11 (Pg.- 8) where the applicants are advised to visit the project site.
2.	3.1 Evaluation of Technical Proposals, 3.1.1, Page No. 22	In the first stage, the Technical Proposal will be evaluated on the basis of Applicant's Technical and Financial Capability as provided in Clause 2.2 and 2.3 of this RFP. Only those Applicants whose Technical Proposals scores 60 points or more out of 100 shall be ranked as per score achieved by them, from highest to the lowest technical score (ST).	We understand that the authority will select Technical Proposal who will score minimum 60 Point or more out of 100. Considering the importance of project and requirement of competent consultant in this process who have executed the TA service efficiently, we would like to suggest authority to revise of criteria as mentioned below: "In the first stage, the Technical Proposal will be evaluated on the basis of Applicant's Technical and Financial Capability as provided in Clause 2.2 and 2.3 of this RFP. Only those Applicants whose Technical Proposals scores 70 points or more out of 100 shall be ranked as per score achieved by them, from highest to the lowest technical score (ST)".	RFP clause prevails
3.	3.1.3 Eligible Assignments, Page No. 24	or An Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs.75 crore (Rupees seventy five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.	We understand that the Infrastructure Project includes Road, Water, Electricity, Housing, etc. Request authority to clarify.	Yes, technically whatever project comes under an Infrastructure

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				projects will consider for the same.
4.	1.3. Deliverables & Payment Schedule, Page No.33	<p>1. On Submission of Inception Report – 10% of Consultancy Fee</p> <p>2. Submission Draft Feasibility/Appraisal Report & Revenue Model – 15 % of Consultancy Fee</p> <p>3. Submission and Approval of final Feasibility/Appraisal Report & Revenue Model - 15% of Consultancy Fee</p> <p>4. Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid - 15% of Consultancy Fee</p> <p>5. Upon Evaluation of Financial Bid of the Bidders- 15% of Consultancy Fee</p> <p>6. Signing of Agreement - 30% of Consultancy Fee</p>	<p>We request authority to revise the payment milestone as suggested below:</p> <ol style="list-style-type: none"> On Award of Mandate – 10% of Consultancy fee On Submission of Inception Report – 10% of Consultancy Fee Submission Draft Feasibility/Appraisal Report & Revenue Model – 20 % of Consultancy Fee Submission and Approval of final Feasibility/Appraisal Report & Revenue Model - 20% of Consultancy Fee Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid - 20% of Consultancy Fee Upon Evaluation of Financial Bid of the Bidders - 10% of Consultancy Fee Signing of Agreement- 10% of Consultancy 	RFP clause prevails
5.	Section 3. Criteria for Evaluation of Bids, 3.1 Evaluation of Technical Proposals, 1. Relevant Experience of the Applicant – Turnover, Page No. 23	<p>≥INR 50 Crore <= INR 60 Crore: 5 Marks</p> <p>>INR 60 Crore <= INR 75 Crore: 7.5 Marks</p> <p>>INR 75 Crore: 10 Marks</p>	<p>To bring competent consultant for execution of work envisaged by JTDCL, we request authority to make following change in Turnover Criteria:</p> <p>≥INR 50 Crore <= INR 100 Crore: 5 Marks</p> <p>>INR 100 Crore <= INR 150 Crore: 7.5 Marks</p> <p>>INR 150 Crore: 10 Marks</p>	Please refer the Corrigendum-I
6.	Section 3. Criteria for Evaluation of Bids, 3.1 Evaluation of	<p>Eligible Assignment: 2 Marks for each Eligible Assignment as per clause 3.1.3</p> <p>(a) subject to a maximum of 20 marks.</p>	We request authority to revise this criteria as suggested below:	RFP clause prevails

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		Experience of development of at least 5 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode.	Master's degree in Tourism or equivalent in Business Management with more than 07 years of experience. Experience of development of at least 5 Tourism Infrastructure Projects (value more than 10 Crore each) on PPP mode.	
9.	1.8. Schedule of Bidding Process	Bid Due Date	We request authority to provide the extension of 2 week for submission of bid from the date the pre-bid response	Please refer the Corrigendum-I
10.	Clause 1.1.2, Page 4	JTDCL has tourist facilities at Patratu Dam Site that comprises Lake Resort, Play Zone, Promenade etc. at Patratu (Ramgarh). Details of the facility is provided at Annexure 1.	We request you to kindly share more details on the facilities at project site as this will help in assessing the appropriate time and effort required for activities aligned with the project. Kindly provide.	Please refer the clause 1.4 (Pg.- 4) and 1.11 (Pg.- 8) where the applicants are advised to visit the project site.
11.	Clause 1.7.2, Page 5	The bidder's are required to submit the hardcopy (seal and signed) of the technical bid documents latest by the last date and time of submission of bids.	We request to kindly consider online submission of bids. Kindly consider.	RFP clause prevails
12.	Clause 2.17.1, Page 19	Proposal should be submitted at or before 1400 hrs on the Proposal Due Date 06/04/2022 specified in Clause 1.8 at the address provided in Clause 1.11.1 in the manner and form as detailed in this RFP. A receipt thereof should be obtained from the person specified therein.	We kindly request you to extend the proposal due date by 2 week, that is 20 April 2022. Kindly consider.	Please refer the Corrigendum-I
13.	Section 1: Terms of Reference, Page 31	The objective of the Project is to successfully develop a comprehensive Public-Private Partnership (PPP) structure and its legal, Commercial and financial guidance documents, to assist Authority in selection of Private sector Partner by adopting the PPP Structure appropriate for the Project. To build & support implementation plan that enable implementing agency to deliver	We understand the consultant's role is limited to comprehensive Public- Private Partnership (PPP) structure and its legal, commercial and financial guidance documents, to assist Authority in selection of Private sector Partner by adopting the PPP Structure. We understand that the technical documents for the envisaged project components including technical drawings, layouts and master plans/ plans, cost estimates and phasing will be provided by the authority. Kindly confirm.	If needed, will be provided
14.	Section 1: Terms of Reference, Page 32	The Transaction Advisor shall assist the Authority for conducting the bid process and will prepare the bidding documents for selection of the concessionaire(s) for the project. The Transaction Advisor shall also maintain, update and disseminate the necessary data and information related to the Project and the bid process.	We understand that the transaction advisor will support the authority in one round of transaction/ bid process management for the complete project package. Any subsequent rounds/ re-tenders/ multiple packaging shall be upon mutual agreement between the authority and the Transaction Advisor, including agreement on additional commercials for the additional support required.	Please refer the clause 1.2 (Scope of Services) & 1.3 (Deliverables)

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				& Payment Schedule) Page no.- 31-34 which is self-explanatory						
15.	Section 1: Terms of Reference, Page 32	The Transaction Advisor shall conduct market sounding activity by reaching out to potential investors to showcase the investment opportunity in the project.	The Transaction Advisor shall reach out to upto 5 potential investors only. Kindly consider.	RFP clause prevails						
16.		IPR	We understand the pre-existing IPR of Deloitte shall remain with Deloitte.	Not clear						
17.	2.2.2 (D) and 3.1.2 Pg No. 10 and 23	Team Leader cum Procurement Expert	<p>As per the RFP, more than 15 years of experience has been kept as minimum criteria with more than 20 years of experience has been assigned full marks. Such senior personnel with experience in PPP transaction advisory are limited.</p> <p>Hence, in the interest of a wider participation and competition, we request you to kindly consider 12 years of experience as minimum criteria for Team Leader cum Procurement expert with following as scoring criteria:</p> <p>>= 12 < 15 years of professional experience: 3 marks</p> <p>=> 15 years of professional experience: 5 marks</p>	Please refer the Corrigendum-I						
18.	D. Condition of Eligibility for Key Personnel Page 10 SECTION 2. INSTRUCTIONS TO APPLICANTS	<p>Condition of Eligibility Tourism Expert: Master's degree or equivalent in Business Management with more than 10 years of experience. Experience of development of at least 5 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode.</p>	<p>For Tourism expert, minimum 10 years of experience has been sought with experience of minimum 5 Tourism infrastructure PPP projects (of value more than Rs 15Cr) with 10 PPP projects for full marks.</p> <p>As the tourism expert is considered as a sector expert, we request to consider tourism infrastructure projects instead of tourism infrastructure PPP projects for minimum experience and for scoring criteria for tourism expert. Also please consider deletion of value criteria as this will not be applicable for non-PPP projects.</p> <p>Hence, in the interest of a wider participation and competition, we request you to kindly consider minimum criteria for the Tourism Expert:</p> <table border="1"> <thead> <tr> <th>Sl.</th> <th>Key Personnel</th> <th>Condition of</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Sl.	Key Personnel	Condition of				Please refer the Corrigendum-I
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19.	<p>Page 22</p> <p>SECTION 3. CRITERIA FOR EVALUATION OF BIDS</p> <p>3. 1.2 The scoring criteria to be used for evaluation shall be as follows:</p>	<table border="1"> <thead> <tr> <th>Item Code</th> <th>Criteria</th> <th>Marks</th> <th>Criteria</th> </tr> </thead> <tbody> <tr> <td>2(b)</td> <td>Tourism Expert</td> <td>10</td> <td> Professional Experience (5 Marks) >=10 Years: 3 Marks >=12 Years: 4 Marks >=15 Years : 5 Marks Eligible Projects (5 Marks) Minimum 5 Projects: 2.5 Marks • 0.5 Marks for each additional Tourism Infrastructure Projects on PPP mode subject to a maximum of 2.5 marks. </td> </tr> </tbody> </table>	Item Code	Criteria	Marks	Criteria	2(b)	Tourism Expert	10	Professional Experience (5 Marks) >=10 Years: 3 Marks >=12 Years: 4 Marks >=15 Years : 5 Marks Eligible Projects (5 Marks) Minimum 5 Projects: 2.5 Marks • 0.5 Marks for each additional Tourism Infrastructure Projects on PPP mode subject to a maximum of 2.5 marks.	<p>For a wider participation, it is requested to reconsider the criteria as follows:</p> <table border="1"> <thead> <tr> <th>Item Code</th> <th>Criteria</th> <th>Marks</th> <th>Criteria</th> </tr> </thead> <tbody> <tr> <td>2(b)</td> <td>Tourism Expert</td> <td>10</td> <td> Professional Experience (5 Marks) >=8 Years: 3 Marks >=10 Years: 4 Marks >=13 Years : 5 Marks Eligible Projects (5 Marks) Minimum 5 Projects: 2.5 Marks • 0.5 Marks for each additional Tourism Infrastructure Projects on PPP/Non PPP mode subject to a maximum of 2.5 marks. </td> </tr> </tbody> </table>	Item Code	Criteria	Marks	Criteria	2(b)	Tourism Expert	10	Professional Experience (5 Marks) >=8 Years: 3 Marks >=10 Years: 4 Marks >=13 Years : 5 Marks Eligible Projects (5 Marks) Minimum 5 Projects: 2.5 Marks • 0.5 Marks for each additional Tourism Infrastructure Projects on PPP/Non PPP mode subject to a maximum of 2.5 marks.	Please refer the Corrigendum-I
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20.	<p>Pg. 5</p> <p>SECTION - 1:</p>	Applicants can download the RFP document directly from the said website and submit or before the date & time as mentioned in the RFP with non-refundable document fee of Rs. 11,800 (Rupees Eleven Thousand Eight	Please refer to Rule 161 (IV) of GFR 2017. We understand that cost of tender document should not be charged under the said rule. Accordingly, we request you to waive / delete the requirement for submitting tender fee	RFP clause prevails																

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	INTRODUCTION 1.5. RFP Document & Earnest Money Deposit (EMD)	Hundred only) in the form of a demand draft or banker's cheque drawn on any Scheduled Bank in India in favour of Jharkhand Tourism Development Corporation Limited and payable at Ranchi, failing which bidder will be disqualified.	under the RFP.																																				
21.	6 Page 33 7 SCHEDULE 1-TERMS OF REFERENCE SCHEDULE 1-TERMS OF REFERENCE	<table border="1"> <thead> <tr> <th>SI. No.</th> <th>Item of Works</th> <th>Due Date (From date of signing of Agreement)</th> <th>Nos.</th> <th>Payment Schedule (in % of the lump sum consultancy fees)</th> </tr> </thead> <tbody> <tr> <td>5</td> <td>Upon Evaluation of Financial Bid of the Bidders</td> <td>20 weeks</td> <td>2</td> <td>30%</td> </tr> <tr> <td>6</td> <td>Signing of Agreement</td> <td>24 weeks</td> <td>2</td> <td>15%</td> </tr> </tbody> </table>	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	5	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	30%	6	Signing of Agreement	24 weeks	2	15%	<p>It is requested to consider the following payment schedule. We understand that signing of contract after evaluation of bid takes time and generally LOIs are issued to commence the work. In this regards we request to consider the following payment schedule:</p> <table border="1"> <thead> <tr> <th>SI. No.</th> <th>Item of Works</th> <th>Due Date (From date of signing of Agreement)</th> <th>Nos.</th> <th>Payment Schedule (in % of the lump sum consultancy fees)</th> </tr> </thead> <tbody> <tr> <td>5</td> <td>Upon Evaluation of Financial Bid of the Bidders</td> <td>20 weeks</td> <td>2</td> <td>15%</td> </tr> <tr> <td>6</td> <td>Upon issue of Letter of Intent</td> <td>22 weeks</td> <td>2</td> <td>15%</td> </tr> <tr> <td>7</td> <td>Signing of Agreement</td> <td>24 weeks</td> <td>2</td> <td>15%</td> </tr> </tbody> </table>	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	5	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	15%	6	Upon issue of Letter of Intent	22 weeks	2	15%	7	Signing of Agreement	24 weeks	2	15%	RFP clause prevails
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22.	Page 31 Schedule I: ToR 1.2 Scope of services	The scope of services of the Transaction Advisor include: Bringing suitable Private Player for managing, operating and maintaining the Project Facility	The scope of services mentions, "Bringing private player for managing, operating and maintaining the project facility". We understand the scope of consultant is to assist in selection of private player. Bringing private player is beyond the control of the consultant Hence we request you to kindly rephrase the sentence to "Assist in selecting private player for managing, operating and maintaining the project facility".	RFP clause prevails																																			
23.	Page 31 Schedule I: ToR 1.2 Scope of services	Evaluation of the strategic objectives of the Authority in relation to the Project and advising on the commercial and capital structuring, especially with reference to Applicable Laws	Could you please clarify and elaborate the scope of consultant in this for common understanding of all bidders?	Already explained in the Prebid meeting																																			

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24.	Page 23 SECTION 3. CRITERIA FOR EVALUTION OF BIDS 2.2.2 D and 3.1.3	<p>Eligible Assignments The following projects shall be deemed as eligible assignments (the "Eligible Assignments"):</p> <p>a.A Tourism Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs. 25 crore (Rupees twenty five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.</p> <p>or</p> <p>An Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs.75 crore (Rupees seventy five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.</p>	<p>Under Clause 3.1.3, the Eligible assignment has also specified the requirement of submission of completion certificate/provisional completion certificate towards substantial completion). This is applicable in case of firm experience. In case of Key Personnel, this documentary proof is not applicable as the Key Personnel works as an employee of the firm and will not have these documents. Hence, we request you to kindly relax these criteria for Eligible Assignments for Key Personnel.</p> <p>Similarly, the Eligible assignment has also specified the requirement of capital cost. We request you to consider the capital cost as declared in the CV of key personnel for evaluating the experience of key personnel.</p>	RFP clause prevails
25.	Annexure 1 Project Facilities		<p>We request you to please provide us an understanding on the scale of project like the land area and size of facilities.</p> <p>Also, could you please let us know is there any scope of construction of any new facility by private partner if required?</p>	<p>Yes it will be provided</p> <p>This is not a part of the Bid, it would be a part of deliverable of the Transaction Advisor</p>
26.	Page 50 Schedule 2: Draft Contract Agreement 7.2 Liquidity Damage	<p>7.2.2 Liquidated Damages for delay In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 0.1% (zero point one per cent) of the Agreement Value per day, subject to a maximum of 10% (ten per cent) of the Agreement Value shall be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Transaction Advisor, suitable</p>	<p>Transaction Advisory projects are dependent on multiple stakeholder participants and hence such engagements should be free from such clauses of Liquidity Damages for delay.</p> <p>In case if authority wants to re-instate this clause, we request to consider the relevant clauses for approval of the deliverables and factoring the delays caused due to changes in response of the bidders.</p>	RFP clause prevails

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		extension of time shall be granted.														
27.	Page SECTION – 1: INTRODUCTION 1.8 Schedule of Bidding Process	4. Bid Due Date: 06/04/2022 by 14:00 Hours	The proposal requires obtaining auditor certificates and discussion for finalization of consortium members. Accordingly finalizing the credentials, team members, financials and proposal will require more time. Hence, we request you to kindly provide us at least 2 weeks extension for submission of the bid from the date of release of response of pre-bid queries.	Please refer the Corrigendum-I												
28.	Page 9 SECTION – 2: 2.2 Conditions of Eligibility of Applicants	2.2.2 d. A Consortium may also take part with maximum of 2 members	Please clarify if consortium can be formed after the award of contract. We request authority to give flexibility to bring consortium partner post award of the contract	Please refer the clause 2.2.2 (d) and Appendix-I (Form-8) RFP clause prevails												
29.	Clause No 2.2.2 C on Page No 10 of the RFP	Financial Capacity: The Applicant shall have received a minimum of Rs. 25 crore (Rs. Twenty Five Crore) per annum as professional fees during each of the 3 (three) financial years preceding the PDD. For the avoidance of doubt, a professional fee hereunder refers to fees received by the Applicant for providing advisory or consultancy services to its clients. The Applicant to furnish Audited Financial Statements for last 3 (Three) Preceding Financial Year.	We request the authority to kindly consider the below suggested change: Financial Capacity: The Applicant shall have received an average annual turnover of Rs. 20 crore (Rs. Twenty Crore) as professional fees in last 3 (three) financial years preceding the PDD. For the avoidance of doubt, a professional fee hereunder refers to fees received by the Applicant for providing advisory or consultancy services to its clients. The Applicant to furnish Audited Financial Statements for last 3 (Three) Preceding Financial Year.	RFP clause prevails												
30.	Clause No 2.2 Conditions of Eligibility of Applicants on Page No 9	<table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Key Personnel</th> <th>Condition of Eligibility</th> </tr> </thead> <tbody> <tr> <td>2.</td> <td>Tourism Expert</td> <td> <input type="checkbox"/> Master's degree or equivalent in Business Management with more than 10 years of experience. <input type="checkbox"/> Experience of development of at least 5 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode. </td> </tr> </tbody> </table>	Sl. No.	Key Personnel	Condition of Eligibility	2.	Tourism Expert	<input type="checkbox"/> Master's degree or equivalent in Business Management with more than 10 years of experience. <input type="checkbox"/> Experience of development of at least 5 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode.	<table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Key Personnel</th> <th>Condition of Eligibility</th> </tr> </thead> <tbody> <tr> <td>2.</td> <td>Tourism Expert</td> <td> <input type="checkbox"/> Master's degree or equivalent in Business Management with more than 10 years of experience. <input type="checkbox"/> Experience of development of at least 5 Tourism Infrastructure Projects / Other infrastructure (value more than 15 Crore each) on PPP mode. </td> </tr> </tbody> </table>	Sl. No.	Key Personnel	Condition of Eligibility	2.	Tourism Expert	<input type="checkbox"/> Master's degree or equivalent in Business Management with more than 10 years of experience. <input type="checkbox"/> Experience of development of at least 5 Tourism Infrastructure Projects / Other infrastructure (value more than 15 Crore each) on PPP mode.	Please refer the Corrigendum-I
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31.	Section 3: Criteria for Evaluation of Bids on Page No 22 of the RFP	Item Code	Criteria	Marks	Criteria	Item Code	Criteria	Marks	Criteria	Please refer the Corrigendum-I
		1.	Relevant Experience of the Applicant	30		1.	Relevant Experience of the Applicant	30		
			Turnover	10	≥INR 50 Crore ≤ INR 60 Crore: 5 Marks >INR 60 Crore ≤ INR 75 Crore: 7.5 Marks >INR 75 Crore: 10 Marks		Turnover	10	≥INR 30 Crore ≤ INR 35 Crore: 5 Marks >INR 35 Crore ≤ INR 40 Crore: 7.5 Marks >INR 40 Crore: 10 Marks	
			Number of Eligible Assignments	20	Eligible Assignment: 2 Marks for each Eligible Assignment as per clause 3.1.3 (a) subject to a maximum of 20 marks.		Number of Eligible Assignments	20	Eligible Assignment: 4 Marks for each Eligible Assignment as per clause 3.1.3 (a) subject to a maximum of 20 marks.	
		2	Relevant Experience of the Key Personnel	40		2	Relevant Experience of the Key Personnel	40		
		2(a)	Team Leader cum Procurement & Financial Expert	15	Professional Experience (5 Marks) ≥15 Years: 3 Marks > 18 Years: 4 Marks	2(a)	Team Leader cum Procurement & Financial Expert	15	Professional Experience (5 Marks) ≥15 Years: 3 Marks > 18 Years: 4 Marks > 20 Years: 5	

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		2(c)	Legal Expert	5	Professional Experience (2 Marks) >=5 Years: 2 Marks Eligible Projects (3	2(c)	Legal Expert	5	Professional Experience (2 Marks) >=5 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3	

Si. No.	Clause in RFP	Content in RFP			Queries			Response	
					Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark for each Eligible Assignment subject to a maximum of 1.5 marks.			Projects: 1.5 Marks 0.5 mark foreach Eligible Assignment subject to a maximum of 1.5 marks.	
		2(d)	Technical Expert	5	Professional Experience >=7 Years: 1 Marks > 10 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark eachfor Development of Building Infrastructure Projects of Minimum Valueof Rs 20 crores subject to a maximum of 1.5 marks	2(d)	Technical Expert	5	Professional Experience >=7 Years: 1 Marks > 10 Years: 2Marks EligibleProjects (3Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark eachfor Real Estate/ Other Infrastructure Projects of Minimum Valueof Rs 20 croressubject to a maximum of 1.5 marks
		2(e)	Associate Consultant	5	Professional Experience >=3 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3 Projects: 1.5 Marks	2(e)	Associate Consultant	5	Professional Experience >=3 Years: 2 Marks Eligible Projects(3 Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark for each Eligible Assignments subject to a

Si. No.	Clause in RFP	Content in RFP					Queries					Response
					0.5 mark for each Eligible Assignments subject to a maximum of 1.5 marks					maximum of 1.5 marks		
32.	Clause No3.1.3 Criteria for Evaluation of Bids on Page No 24	<p>3.1.3 Eligible Assignments The following projects shall be deemed as eligible assignments (the “Eligible Assignments”): A Tourism Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost(excluding land) of at least Rs. 25 crore (Rupees twenty five crore) through PPP or other forms of private participation;(Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the workdone) in last 10 financial years, ending FY 2021.</p> <p>Or</p> <p>An Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs.75 crore (Rupees seventy five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.</p>					<p>Eligible Assignments The following projects shall be deemed as eligible assignments (the “Eligible Assignments”): A Tourism Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost(excluding land) of at least Rs. 25 crore (Rupees twenty five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate / towards substantial completion (at least 50% of the work done) / <u>LOA issued to the developer</u> in last 10 financial years,ending FY 2021.</p> <p>Or</p> <p>An Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least <u>Rs.50 crore (Rupees Fifty crore)</u> through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) <u>LOA issued to the developer</u> in last 10 financial years, ending FY- 2021.</p>					RFP clause prevails
33.	Clause No3.2 Short- listing of Applicants on PageNo 24 of the RFP	Of the Applicants ranked as aforesaid, not more than 5 (five) shall be prequalified and short-listed for financial evaluation in the second stage.					We request the authority to kindly shortlist all the applicants who are scoring more than 60 marks and are fulfilling the eligibility criteria.					RFP clause prevails
34.	Schedule 1- Terms of Reference on Page No 31 of the RFP	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	RFP clause prevails
		1.	Inception Report: On commencement of the Consultancy, the Transaction Advisor shall	4 weeks	2	10%	1.	Inception Report: On commencement of the Consultancy, the Transaction Advisor shall	6 weeks	2	15%	

Si. No.	Clause in RFP	Content in RFP			Queries					Response
		prepare and submit an Inception Report(the "Inception Report"). The Inception Reportshall be a further elaboration of the Transaction Advisor's submissions towards understanding the RFP and the objective of the Consultancy, the methodology to be followed, the Work Plan and the schedule for submission of subactivities etc. Within a period offour weeks fromthe date of commencement of services the Transaction Advisor shall submit the Inception Report.				prepare and submit an Inception Report(the "Inception Report"). The Inception Report shall be a further elaboration of the Transaction Advisor's submissions towards understanding the RFP and the objective of the Consultancy, the methodology to be followed, the Work Plan and the schedule for submission ofsub activities etc. Within a period of four weeks fromthe date of commencement of services the Transaction Advisor shall submit the Inception Report.				
		2. Submission Draft Feasibility/Appraisal Report & Revenue Model	7 Weeks	2	15%	2. Submission Draft Feasibility/Appraisal Report & Revenue Model	12 Weeks	2	25%	
						3. Submission and Approval of final Feasibility/Appraisal	8 Weeks	2	20%	

Si. No.	Clause in RFP	Content in RFP					Queries					Response
		3.	Submission and Approval of final Feasibility/Appraisal Report & Revenue Model	8 Weeks	2	15%		al Report & Revenue Model				
		4.	Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid	12 Weeks	2	15%	4.	Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid	12 Weeks	2	15%	
		5.	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	15%	5.	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	15%	
		6.	Signing of Agreement	24 Weeks	2	30%	6.	Signing of Agreement	24 Weeks	2	10%	
35.	Clause No1.8 Schedule of BiddingProcess	Earnest Money Deposit- Rs. 2,00,000/- (Two Lakh only) in form of Demand Draft in favour of Managing Director, Jharkhand Tourism Development Corporation Limited payable at Ranchi					We request the authority to kindly consider the below suggested change: Earnest Money Deposit- Rs. 1,00,000/- (One Lakh only) in form of Demand Draft in favour of Managing Director, Jharkhand Tourism Development Corporation Limited payable at Ranchi					RFP clause prevails
36.	Clause No1.8 Schedule of BiddingProcess	Bid Due Date- 06/04/2022 by 14:00 Hours					We request the authority to kindly extend the bid submission date by 3 weeks once the pre-bid replies are issued.					Please refer the Corrigendum-I
37.	Section 1 Clause 1.7.3 Pg.- 5	"RFP for – Selection of System Integrator (SI) for Annual Maintenance & Support of Jharkhand Tourism Website & Web based Application for Jharkhand Tourism Development Corporation Limited (JTDCL) and Social Media management for Jharkhand Tourism".					It seems a typo error! Please confirm.					Please refer the Corrigendum-I
38.	Section 1 Clause 1.8 (4) Pg.- 7	06/04/2022 by 14:00 Hours					As the bid due date is coinciding with end of the financial year, the CA, Auditors, Bankers, etc. who are key support function for the bid submission, it will be difficult for the bidders to make submission within the given BDD (Bid Due Date). It is therefore, requested to kindly extend the BDD by three (03) weeks' time.					Please refer the Corrigendum-I
39.	Section 1 Clause 1.8 (8) Pg.-7	Rs. 2,00,000/- (Two Lakh only) in form of Demand Draft in favour of Managing Director, Jharkhand Tourism Development Corporation Limited payable at Ranchi					Request to please allow other mode of EMD submission such as 'Bank Guarantee', 'Banker's Cheque', 'NEFT/RTGS Transfer', etc.					Please refer the Corrigendum-I
40.	Section 2 Clause 3.1	The scoring criteria to be used for evaluation shall be as follows:					Suggested scoring criteria to be used for evaluation shall be as follows:					

Si. No.	Clause in RFP	Content in RFP				Queries				Response
	Pg.- 22-24	Item Code	Criteria	Marks	Criteria	Item Code	Criteria	Marks	Criteria	Please refer the Corrigendum-I
		1.	Relevant Experience of the Applicant	30		1.	Relevant Experience of the Applicant	30		
			Turnover	10	≥INR 50 Crore ≤ INR 60 Crore: 5 Marks >INR 60 Crore ≤ INR 75 Crore: 7.5 Marks >INR 75 Crore: 10 Marks		Turnover	10	≥INR 50 Crore ≤ INR 75 Crore: 5 Marks >INR 75 Crore ≤ INR 100 Crore: 7.5 Marks >INR 100 Crore: 10 Marks	
			Number of Eligible Assignments	20	Eligible Assignment: 2 Marks for each Eligible Assignment as per clause 3.1.3 (a) subject to a maximum of 20 marks.		Number of Eligible Assignments	20	Eligible Assignment: 2 Marks for each Eligible Assignment as per clause 3.1.3 (a) subject to a maximum of 20 marks.	
		2	Relevant Experience of the Key Personnel	40		2	Relevant Experience of the Key Personnel	40		
		2(a)	Team Leader cum Procurement & Financial Expert	15	Professional Experience (5 Marks) ≥15 Years: 3 Marks > 18 Years: 4 Marks	2(a)	Team Leader cum Procurement & Financial Expert	15	Professional Experience (5 Marks) ≥10 Years: 3 Marks > 12 Years: 4 Marks	

Si. No.	Clause in RFP	Content in RFP				Queries				Response
					> 20 Years: 5 Marks Eligible Projects (10 Marks) Minimum 5 Projects: 5Marks 1 Marks foreach additionalEligible Assignment subject to a maximum of 5 marks.				> 15 Years: 5 Marks Eligible Projects (10 Marks) Minimum 5 Projects: 5 Marks 1 Marks foreach additionalEligible Assignment subject to a maximum of 5 marks.	
		2(b)	Tourism Expert	10	Professional Experience (5 Marks) >=10 Years: 3 Marks >=12 Years: 4 Marks >=15 Years: 5 Marks <u>Eligible Projects (5 Marks)</u> <u>Minimum 5 Projects: 2.5 Marks</u> 0.5 Marks foreach additionalTourism Infrastructure Projects on PPP mode subject to a maximum of 2.5 marks.	2(b)	Tourism Expert	10	Professional Experience (5 Marks) >=5 Years: 3 Marks >=6 Years: 4 Marks >=7 Years: 5 Marks <u>Eligible Projects (5 Marks)</u> <u>Minimum 5 Projects: 2.5 Marks</u> 0.5 Marks foreach additionalTourism Infrastructure Projects on PPP mode subject to a maximum of 2.5 marks.	
		2(c)	Legal Expert	5	Professional Experience (2 Marks) >=5 Years: 2 Marks Eligible Projects (3	2(c)	Legal Expert	5	Professional Experience (2 Marks) >=5 Years: 2 Marks Eligible Projects (3	

Si. No.	Clause in RFP	Content in RFP			Queries			Response	
				Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark for each Eligible Assignment subject to a maximum of 1.5 marks.				Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark for each Eligible Assignment subject to a maximum of 1.5 marks.	
		2 (d)	Technical Expert	5	Professional Experience >=7 Years: 1 Marks > 10 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark eachfor Development of Building Infrastructure Projects of Minimum Valueof Rs 20 crores subject to a maximum of 1.5 marks	2 (d)	Technical Expert	5	Professional Experience >=5 Years: 2 Marks EligibleProjects (3 Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark eachfor Development of Building Infrastructure Projects of Minimum Valueof Rs 20 crores subject to a maximum of 1.5 marks
		2 (e)	Associate Consultant	5	Professional Experience >=3 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3 Projects: 1.5 Marks	2 (e)	Associate Consultant	5	Professional Experience >=3 Years: 2 Marks Eligible Projects (3 Marks) Minimum 3 Projects: 1.5 Marks 0.5 mark for

Si. No.	Clause in RFP	Content in RFP				Queries				Response									
					0.5 mark for each Eligible Assignments subject to a maximum of 1.5 marks				each Eligible Assignments subject to a maximum of 1.5 marks										
41.	Section 2 3.1.3 Pg.-24	<p>Eligible Assignments The following projects shall be deemed as eligible assignments (the “Eligible Assignments”):</p> <p>A Tourism Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs. 25 crores (Rupees twenty-five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.</p> <p>or</p> <p>An Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs.75 crore (Rupees seventy-five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.</p>				Request to kindly the self-certified (by the authorized signatory) completion certificate, certificate along with copy of Contract Agreement / LoA / Work Order / etc. in support of the credentials of eligible assignments.				RFP clause prevails									
42.	Section 2 Clause 2.2.2 (D) Pg.- 10	<p>Conditions of Eligibility for Key Personnel: Each of the Key Personnel must fulfil Conditions of Eligibility as specified below:</p> <table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Key Personnel</th> <th>Condition of Eligibility</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Team Leader cum Procurement & Financial Expert</td> <td> <ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management/CA with more than 15 years of experience. • Experience of leading at least 5 Transaction Advisory projects (value >25 Cr each) • Experience of successfully closing PPP project in India. </td> </tr> <tr> <td>2.</td> <td>Tourism Expert</td> <td> <ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management </td> </tr> </tbody> </table>				Sl. No.	Key Personnel	Condition of Eligibility	1.	Team Leader cum Procurement & Financial Expert	<ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management/CA with more than 15 years of experience. • Experience of leading at least 5 Transaction Advisory projects (value >25 Cr each) • Experience of successfully closing PPP project in India. 	2.	Tourism Expert	<ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management 	Request to kindly revise the Condition of Eligibility for the following key personnel:				Please refer the Corrigendum-I
Sl. No.	Key Personnel	Condition of Eligibility																	
1.	Team Leader cum Procurement & Financial Expert	<ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management/CA with more than 15 years of experience. • Experience of leading at least 5 Transaction Advisory projects (value >25 Cr each) • Experience of successfully closing PPP project in India. 																	
2.	Tourism Expert	<ul style="list-style-type: none"> • Master’s degree or equivalent in Business Management 																	

Si. No.	Clause in RFP	Content in RFP			Queries			Response
				<ul style="list-style-type: none"> with more than 10 years of experience. Experience of development of at least 5 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode. 			<ul style="list-style-type: none"> Planning/Engineering with min. 5 years of experience. Experience of development of at least 3 Tourism Infrastructure Projects (value more than 15 Crore each) on PPP mode. 	
		3.	Legal Expert	<ul style="list-style-type: none"> Expert should have a Bachelor's Degree in Law from a recognized University with Minimum 5 years of professional experience. Should have worked as Legal Expert in a minimum of 03 Transaction Advisory Services Projects. 	3.	Legal Expert	<ul style="list-style-type: none"> Expert should have a Bachelor's Degree in Law from a recognized University with Minimum 5 years of professional experience. Should have worked as Legal Expert in a minimum of 03 Transaction Advisory Services Projects. 	
		4.	Technical Expert	<ul style="list-style-type: none"> Graduate in civil engineering or similar qualification from a recognized University or Institution Minimum 7 years of professional experience Should have worked as a Technical Expert in a minimum of 3 Eligible Assignments 	4.	Technical Expert	<ul style="list-style-type: none"> Master's in Planning/ Engineering or similar qualification from a recognized University or Institution with minimum 5 years of professional experience. Should have worked as a Technical Expert in a minimum of 3 Eligible Assignments 	
		5.	Associate Consultant	<ul style="list-style-type: none"> MBA from a recognized University or Institution. Minimum 3 years of relevant professional experience Should have undertaken at least 3 Transaction Advisory Projects 	5.	Associate Consultant	<ul style="list-style-type: none"> Master's degree or equivalent in Business Management/CA/ Planning / Engineering Minimum 3 years of consulting experience Should have undertaken at least 3 government consulting Projects. 	
43.	Section 2 Clause 2.2.2 Pg.- 10	<p>Financial Capacity: The Applicant shall have received a minimum of Rs. 25 crore (Rs. Twenty-Five Crore) per annum as professional fees during each of the 3 (three) financial years preceding the PDD. For the avoidance of doubt, a professional fee hereunder refers to fees received by the Applicant for providing advisory or consultancy services to its clients. The Applicant to furnish Audited Financial Statements for last 3 (Three) Preceding Financial Year.</p>			<p>As financial year FY22 is just closing, therefore, please confirm that the preceding financial years mean FY 19, FY 20, & FY 21.</p>			<p>3 (Three) financial years preceding the PDD is 2018-19, 2019-20 &</p>

Si. No.	Clause in RFP	Content in RFP	Queries	Response																				
				2020-21																				
44.	Section 2 Clause 2.2.3 Pg.- 11	The Applicant shall enclose with its Proposal, certificate(s) from auditor stating its total revenues from professional fees during each of the 3 (three) financial years preceding the PDD.	Request to please allow submission of certificate(s) signed from Authorized Signatory, if the signatory is Partner of the firm.	RFP clause prevails																				
45.	Section 2 Clause 2.16.2 Pg.- 18	All bids must be accompanied by a non-refundable Bid fee/Tender Cost INR Rs. 11,800/- (Rupees Eleven Thousand Eight Hundred only) in form of Bank Draft and Earnest Money Deposit (EMD) of INR 2,00,000 /- (Fifty thousand only) in the form of Demand Draft from a scheduled bank in favour of Managing Director, Jharkhand Tourism Development Corporation Limited.	Request to please allow other mode of submission of Bid Fee/Tender Cost such as 'Banker's Cheque', 'NEFT/RTGS Transfer', etc. in addition to Bank Draft.	Please refer the Corrigendum-I																				
46.	Schedule -1 Clause 1.1 Pg.- 31	Shall be responsible in assisting the Authority on Technical and Legal matters by furnishing clarifications as required for the structuring, documentation, and award of the Project.	We understand that the roles and responsibility of the 'Legal Expert' shall be in relation to draft of the procurement document such as RFQ/RFP, Draft Development Agreement/ Draft Development Agreement / Draft Contract Agreement / Draft Concession Agreement as the case may be and preparing draft response for the pre-bid queries in that regards only. Any legal vetting or legal representation shall be out of the ambit of expert and the consulting firm. Please confirm.	RFP does not explain as your concern																				
47.	Schedule -1 Clause 1.2 Pg.-31	The Transaction Advisor shall also study the best practices of PPPs for similar projects and incorporate these within the Inception Report and also arranging field visits for similar assets within the country.	We understand that the consultants will be responsible for finding the relevant projects and the connecting with the stakeholders remotely. However, the cost of such field visit(s) shall be at the cost of the client. Please confirm.	Bidder has to quote considering all above																				
48.	Schedule -1 Clause 1.2 Pg.-32	The Transaction Advisor shall also study the best practices of PPPs for similar projects and incorporate these within the Inception Report and also arranging field visits for similar assets within the country.	We understand that the consultants will be responsible for finding the relevant projects and the connecting with the stakeholders remotely. However, the cost of such field visit(s) shall be at the cost of the client. Please confirm.	Bidder has to quote considering all above																				
49.	Schedule -1 Clause 1.3 Pg.-33	<p>DELIVERABLES & PAYMENT SCHEDULE:</p> <table border="1"> <thead> <tr> <th>SI. No.</th> <th>Item of Works</th> <th>Due Date (From date of signing of Agreement)</th> <th>Nos.</th> <th>Payment Schedule (in % of the lump sum consultancy fees)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Inception Report:</td> <td>4 weeks</td> <td>2</td> <td>10%</td> </tr> </tbody> </table>	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	1.	Inception Report:	4 weeks	2	10%	<p>Suggested DELIVERABLES & PAYMENT SCHEDULE:</p> <table border="1"> <thead> <tr> <th>SI. No.</th> <th>Item of Works</th> <th>Due Date (From date of signing of Agreement)</th> <th>Nos.</th> <th>Payment Schedule (in % of the lump sum consultancy fees)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Inception Report:</td> <td>4 weeks</td> <td>2</td> <td>10%</td> </tr> </tbody> </table>	SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)	1.	Inception Report:	4 weeks	2	10%	RFP clause prevails
SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)																				
1.	Inception Report:	4 weeks	2	10%																				
SI. No.	Item of Works	Due Date (From date of signing of Agreement)	Nos.	Payment Schedule (in % of the lump sum consultancy fees)																				
1.	Inception Report:	4 weeks	2	10%																				

Si. No.	Clause in RFP	Content in RFP					Queries					Response	
		2.	Submission Draft Feasibility/Appraisal Report & Revenue Model	7 Weeks	2	15%							
		3.	Submission and Approval of final Feasibility/Appraisal Report & Revenue Model	8 Weeks	2	15%	2.	Submission Draft Feasibility/Appraisal Report & Revenue Model	7 Weeks	2	20%		
		4.	Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid	12 Weeks	2	15%	3.	Submission and Approval of final Feasibility/Appraisal Report & Revenue Model	8 Weeks	2	20%		
		5.	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	15%	4.	Submission and Approval of preparation of RFP and Draft Contract Agreement and invitation of Bid	12 Weeks	2	20%		
		6.	Signing of Agreement	24 Weeks	2	30%	5.	Upon Evaluation of Financial Bid of the Bidders	20 weeks	2	15%		
							6.	Signing of Agreement	24 Weeks	2	15%		
							<p>It is important to align the payments with the efforts to be made and make the cash flow consistent with the same. The 'Feasibility Report' and the 'Draft Bid Documents' shall comprise almost everything under this project with some exceptions in carrying out the process. It is therefore, requested to modify the Payment schedule as suggested hereinabove.</p>						
50.	Schedule 2 Clause 1.8.1; 3.10 Pg.- 38,47	<p>Location: The Services shall be performed at the offices of the Authority in accordance with the provisions of RFP and at such locations as are incidental thereto, including the offices of the Transaction Advisor.</p> <p>Providing access to Office and Personnel: The Transaction Advisor shall ensure that the Authority, and officials of the Authority having authorisation from the Authority, are provided unrestricted access to the office of the Transaction Advisor and to all Personnel during office hours. The Authority's official, who has been authorised by the Authority in this behalf, shall have the right to inspect the Services in progress, interact with Personnel of the Transaction Advisor and verify the records relating to the</p>					<p>We understand that this is deliverable based assignment, therefore, the consultants will work from their office locations and travel from time to time, during the tenure of the assignment. Request to please confirm.</p> <p>As the services rendered to various other clients which are under 'Non-Disclosure Agreement' shall stand violated due to the provision of 'Providing access to Office and Personnel', therefore, it is requested to give waiver from this provision.</p>					RFP clause prevails	

Si. No.	Clause in RFP	Content in RFP	Queries	Response
		Services for dissatisfaction.		
51.	Schedule – 2 Clause 2.3 Page-39	<p>Termination of Agreement for failure to commence Services: If the Transaction Advisor does not commence the Services within the period specified in Clause 2.2 above, the Authority may, by not less than 1 (one) weeks' notice to the Transaction Advisor, declare this Agreement to be null and void, and in the event of such a declaration, this Agreement shall stand terminated and the Transaction Advisor shall be deemed to have accepted such termination. In light of non-commencement of services within the period specified, the Authority is deemed to forfeit the EMD money / Performance Security paid by the TA and the TA will be barred from taking part in any activity within Department of Tourism, Art & Culture, Government of Jharkhand for the next 1 year.</p>	<p>The invocation of this clause shall have exception in case of 'Force Majeure' event. This may please be included in the clause appropriately.</p> <p>Amendment Suggested: If the Transaction Advisor does not commence the Services within the period specified in Clause 2.2 above, the Authority may, by not less than 1 (one) weeks' notice to the Transaction Advisor, declare this Agreement to be null and void, and in the event of such a declaration, this Agreement shall stand terminated and the Transaction Advisor shall be deemed to have accepted such termination. In light of non-commencement of services within the period specified, the Authority is deemed to forfeit the EMD money / Performance Security paid by the TA and the TA will be barred from taking part in any activity within Department of Tourism, Art & Culture, Government of Jharkhand for the next 1 year. <i>This shall not be applicable in such cases where Transaction Advisor does not start the services on account of events beyond the control of the consulting firm.</i></p>	RFP clause prevails
52.	Schedule – 2 Clause 2.8 Pg-41	<p>Suspension of Agreement The Authority may, by written notice of suspension to the Transaction Advisor, suspend all payments to the Transaction Advisor hereunder if the Transaction Advisor shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Transaction Advisor to remedy such breach or failure within a period not exceeding 15 (fifteen) days after receipt by the Transaction Advisor of such notice of suspension.</p>	<p>The invocation of this clause shall have exception in case of 'Force Majeure' event. This may please be included in the clause appropriately.</p> <p>Amendment Suggested: The Authority may, by written notice of suspension to the Transaction Advisor, suspend all payments to the Transaction Advisor hereunder if the Transaction Advisor shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Transaction Advisor to remedy such breach or failure within a period not exceeding 15 (fifteen) days after receipt by the Transaction Advisor of such notice of suspension (iii) the breach is on account of event under the control of the consultant.</p>	RFP clause prevails
53.	Others		<p>Request for insertion of the following provisions under the Draft Contract Agreement:</p> <p>The Client shall not recover from the Consultant, in contract or tort, under</p>	Looks not necessary

Si. No.	Clause in RFP	Content in RFP	Queries	Response
			statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. The Client shall not recover from the Consultant, in contract or tort, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services.	
54.	Clause 2.2.2 Eligibility Pg.-10	A Consortium may also take part with maximum of 2 members	<ul style="list-style-type: none"> Please can the maximum members allowed in a consortium be changed to 3 	RFP clause prevails
55.	Clause 2.1.4 Key Personnel Pg.- 9	Tourism Expert	<ul style="list-style-type: none"> Please clarify if instead of a tourism expert if we can have an infrastructure expert 	RFP clause prevails
56.	Clause 3.1.3 Eligible Assignments Pg.- 24	A Tourism Infrastructure project undertaken through Public Private Partnership (PPP) and having an estimated capital cost (excluding land) of at least Rs. 25 crore (Rupees twenty five crore) through PPP or other forms of private participation; (Attach Completion Certificate/ Provisional Certificate towards substantial completion (at least 50% of the work done) in last 10 financial years, ending FY 2021.	<ul style="list-style-type: none"> Kindly note that all work completed in the similar space can only be validated by a copy of our Engagement Letter for the corresponding transaction and the eventual deal closure can be substantiated through media posts or in case reflecting in the accounts filed with the ROC. In such case we request the dilution of this clause so as to waive off the requirements for submission of Completion Certificates 	RFP clause prevails
57.			Please let us know the documents and information as would be made available to the selected Consultant. Does JTDCL have any market survey report, structural adequacy report of the facilities etc or the same shall be under the scope of the selected Consultant?	It is part of Scope of services
58.	Clause 2.2.2 C		The minimum Turnover from professional fee as mentioned in Clause 2.2.2 C is Rs. 25 crore. But in Clause 3.1.2 technical marks for turnover starts from Rs. 50 crore. We would like to request that marks should be awarded if any bidder has turnover more than or equal to Rs. 25 crore. We would request to kindly do the marking slab with respect to Turnover as - (a) More than Rs. 25 cr - Rs. 35 cr: 5 marks; (b) More than 35 cr - Rs. 45 cr: 7.5 marks; (c) More than Rs. 45 cr: 10 marks.	Please refer the Corrigendum-I
59.	Clause 2.16.2		Referring to Clause 2.16.2, the EMD requirement in figure is Rs. 2 lakh whereas in words its Rs. 50,000. We would request you to kindly make the EMD requirement as Rs. 50,000/- (Rupees Fifty Thousand only). This will help the bidders conserve their cash flow and also at the same time provide the desired security for its offered financial proposal.	Please refer the Corrigendum-I

Si. No.	Clause in RFP	Content in RFP	Queries	Response
60.	clause no. 3.1.3 (second part)		Referring to clause no. 3.1.3 (second part), kindly elaborate "other forms of private participation"	"other forms of private participation" refers other than Government Infrastructure projects
61.			We would also request you to kindly provide us adequate time (at least 18-20 working days) post release of clarification as sought by bidders	Please refer the Corrigendum-I
62.			We understand that the pre-bid conference is scheduled on 23.03.2022 at 4pm. We would request you to kindly provide an option for attending the same online.	Ok, considered

**Sd/-
Managing Director**