

**Corrigendum-3**

**Response to Pre Bid queries**

**For Selection of Consultant for Setting up Project Management Unit (PMU) at JTDCL, Ranchi**

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
1	Tenure of the Assignment	DURATION OF THE AGREEMENT:- The duration of the project support consultancy agreement shall be Four Years initially which may be extended for a further period of Three Years. .....	The RFP does not contain the tenure of the assignment Request for mentioning the tenure of the assignment	Please refer the Appendix K, GENERAL CONDITIONS OF CONTRACT, Point – 2 (DURATION OF THE AGREEMENT)
2	Clause 3.3 Minimum Eligibility Criteria , Point (ii)	The applicant's average annual turnover must be at least INR 10 Crores (Rupees Ten Crores Only) in last three financial years (FY 2015-16, 2014-15, 2013-14). A certificate from Chartered Accountant must be accompanied specifying turnover.	The applicant's average annual turnover must be <b>at least Rs 50 crores (Rupees Fifty Crores)</b> in the last 3 financial years (FY2015-16, FY2014-15 and FY2013-14). A certificate from the Chartered Accountant must be accompanies specifying turnover.  The average annual turnover should be increased in order to encourage reputed and technically proficient firms to participate in this assignment. Ensuring technically proficient firms would allow quality outputs for the department.	The provisions of RFP document shall prevail
3	Clause 3.1	Clause 3.1 (a) Assisted or assisting any Central/State Departments/Corporations in the preparation of Policy or Acts related to tourism.	Assisted or assisting any Central/State Departments/ Corporations in the <b>preparation of Policy or Acts related to infrastructure.</b>  Changing the scope from tourism to infrastructure would help in getting a macro-view of the entire sector thereby providing a holistic view.	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
4	Page 6, Clause 3.1 Note, Point (ii)	All above information should be supported by either a chartered accountant certificate or client certificate or a copy of the extract of signed agreement with the private developer/concessionaire (in case of d & e above). Copy of work order or contract entered with the client or completion certificate (in case of a, b & c above)	Copy of extract of signed agreement with the private developer/concessionaire (in case of (d) and (e)) There is not criteria which has been mentioned in point (e) of the Eligible Assignments category.	The clause is modified as: Copy of extract of signed agreement with the private developer/concessionaire (in case of (d))
5	Clause 3.12.8	Bids from single entity shall only be considered for evaluation. Bidding in consortium shall not be allowed.	Bids from single entity shall only be considered for evaluation. Bidding in consortium shall not be allowed.  It is requested that consortium be allowed for the project so that relevant important resources of 2 or more competent firms may associate for delivering the assignment. The consortium shall be responsible for the deliverable as required for the project.	The provisions of RFP document shall prevail
6	Clause 7: (Page 35)	List of activities excluded from the scope of service of the personnel deployed under the PMU	The following activities shall not be within the scope of PMU 1. PPP Transaction Advisory services 2. Techno-economic feasibility services 3. Drafting of RFP, RFQ for selection of concessionaire, lessee, licensee, developer, operator under PPP Framework.	Clause 7: The relevant line “The following activities shall not be within the scope of PMU” stands modified and may be read as “The following activities shall not be within the scope of service of the <u>personnel deployed under the PMU</u> ”

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
7	Clause-6 (page-34 & 35)	List of activities not under the scope of service of PMU, which will be delivered by back office of the firm deploying the PMU	As per Point 6 of the Job description of the personnel to be deployed at JTDCL, preparation of DPR and PPP Transaction Advisory Services are required to be done by the PMU whereas as per list of activities excluded from the scope of work (Point 7), PPP Transaction advisory services and Techno-economic feasibility studies are excluded from the scope of work. Thus there seems to be a conflict in scope definition. Please clarify the scope of work for the PMU unit (both onsite and offsite personnel).	Clause6: ‘List of activities not under the scope of service of PMU, which will be delivered by back office of the firm deploying the PMU’ may be read as “List of activities not under the scope of service of the <u>personnel deployed under the</u> PMU, which will be delivered by back office of the firm deploying the PMU”
8	Appendix F1, Table of Minimum Requirements	Project Co-ordinator- Graduation: Civil Engineering Post-Graduation: Business Management	Project Co-ordinator: Graduation in Engineering with Post Graduation in Business Management  Since the nature of work is Project coordination, it is envisaged that undergraduate degree in civil engineering can be relaxed to any discipline. Further, relevant experience of working in PPP Transaction Advisory Services and tourism sector experience is adequate for this assignment	The provisions of RFP document shall prevail
9	Appendix F1, Table of Minimum Requirements	Infrastructure Expert :- Graduation: Civil Engineering Post-Graduation: Business Management	Infrastructure Expert: Graduation in Engineering along with Post Graduation in Business Management  Since the nature of work is Project Management, it is envisaged that undergraduate degree in civil engineering can be relaxed to any discipline in	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			engineering. Further, relevant experience of working in PPP Transaction Advisory Services and tourism sector experience is adequate for this assignment	
10	Appendix F1, Table of Minimum Requirements	<p><b>Procurement Expert</b></p> <p>➤ <u>Minimum Qualification:-</u>                      Graduation: law                      Post-Graduation: law</p> <p>➤ <u>Total Experience in years:-</u> 20 years</p> <p>➤ <u>Total Specific Min Experience required:-</u></p> <ol style="list-style-type: none"> <li>i. Minimum 10 years of experience in infrastructure advisory and experience PPP projects.</li> <li>ii. Minimum 8 tourism sector project experience</li> </ol>	<p>Procurement Expert: Graduation in Engineering along with Post Graduation in Business Management</p> <p>The Procurement Expert would be responsible for preparation of EoIs, RFPs and draft project agreements. Knowledge of Business Management along with experience in infrastructure advisory/PPP projects and experience in tourism sector is adequate enough for drafting such documents. Moreover the Legal Expert would help in reviewing the documents from the legal perspective and hence change in the educational requirements for the Procurement Expert can be considered.</p>	The provisions of RFP document shall prevail
11	Appendix F1, Table of Minimum Requirements	<p>Legal Expert :-</p> <p>Post-Graduation: law</p>	<p>Legal Expert: Post Graduation in Law along with 12 years of relevant experience and working in minimum 4 tourism sector projects</p> <p>Since, the work experience of all the named experts have been considered at a maximum of 12 years, hence the same can be considered for the Legal Expert as well. Further, experience of working in 4 tourism projects would be adequate enough for working in this assignment.</p>	The provisions of RFP document shall prevail
12	Page no.6 –	The applicant's average annual turnover	The applicant's average annual turnover	The provisions of RFP document

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
	3.3 (ii)	must be at least INR 10 Crores (Rupees Ten Crores Only) in last three financial years (FY 2015-16, 2014-15, 2013-14). A certificate from Chartered Accountant must be accompanied specifying turnover.	must be at least <b>INR 10 Crores (Rupees Ten Crores Only) in last three financial years (FY 2015- 16, 2014-15, 2013-14).</b>  <b>Please Reduce it to 3 Crores</b> so that more firm can participate.	shall prevail
13	Page no.6 – 3.1 (iii)	The bidder shall be a single entity. Consortium, academic and voluntary organizations are not eligible to participate in the selection process under this RFP.	The bidder shall be a single entity. Consortium, academic and voluntary organizations are not eligible to participate in the selection process under this RFP. <b>Kindly allow Joint venture</b> so that more than one technical competent firm can give better results.	The provisions of RFP document shall prevail
14	Page No. 13 Evaluation Criteria 1.1	Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>tourism infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 50 Crores.	Experience of Providing consultancy/advisory services to any state government/ Departments/Corporations in India for any <b>tourism infrastructure project and having project cost of at least INR 50 Crore.</b>	The provisions of RFP document shall prevail
15	Page 23&24 Appendix F1	<b>Designation and Total Year of Experience:-</b> Project Coordinator- 12 Years Finance Expert-10 Years Tourism Expert - 12 years Infrastructure Expert - 12 years Planning Expert - 12 years Marketing Expert - 5 years Procurement Expert - 12 years	a) Total experience in years for all the key professional should be 7 years except for project coordinator b) Experience in tourism sector not required for all professional	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		Legal Expert - 20 years		
16	Page 23 Appendix F1	Project Coordinator – Minimum Qualification Graduation: Civil Engineering, Post-Graduation: Business Management	Project Coordinator Qualification Graduation: Engineering any Discipline	The provisions of RFP document shall prevail
17	Page 23 Appendix F1	Tourism Expert – Minimum Qualification Graduation: B.Arch, Post-Graduation: Master in architecture/ urban design or planning	Tourism Expert Qualification: Graduation B. Arch/ B.Tech Civil Post-Graduation Not Required	The provisions of RFP document shall prevail
18	Page 23 Appendix F1	Infrastructure Expert - Minimum Qualification Graduation: Civil Engineering Post-Graduation: Business Management	Infrastructure expert: Post Graduation – Not Required	The provisions of RFP document shall prevail
19	Page 23 Appendix F1	Planning Expert - Minimum Qualification  Graduation: B.Arch/ B.Planning, Post-Graduation: Masters in Planning	Planning Expert Qualification: Graduation B. Arch/ B.Planning/B.Tech Civil	The provisions of RFP document shall prevail
20	Page 24 Appendix F1	Procurement Expert - Minimum Qualification Graduation: law Post-Graduation: law	Procurement Expert: Qualification: Graduation: Law/B.Tech (Civil)	The provisions of RFP document shall prevail
21	Page 6 Clause III	The bidder shall be a single entity. Consortium, academic and voluntary organizations are not eligible to participate in the selection process under this RFP.	Consider Joint Venture and Consortium	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
22	Page No . 6 3.1 Eligible assignments category	<p><b>Eligible assignments category</b></p> <p>a) Assisted or assisting any Central / State Departments / Corporations in the preparation of Policy or Acts related to tourism.</p> <p>b) Provided or providing programme management support to any Central / State Governments / Agencies / Departments or Corporations in tourism sector.</p> <p>c) Experience of providing consultancy / advisory services to any State Government / Departments / Corporations in India for any tourism infrastructure project through Public Private Partnership (PPP) or other forms of private participation, having project cost of at least INR 50 Crores (Rupees Fifty Crores Only) in India (the “Tourism Projects”).</p> <p>d) Experience of providing consultancy/advisory services to any State Government / Departments / Corporations in India for any infrastructure project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 100 crore (Rupees One Hundred Crore) in India (the “PPP Projects”).</p>	<p>We request you to also consider other assignments, like:</p> <p>a) Assisted or assisting any Central/State Departments/Corporations in the preparation of Policy or Acts.</p> <p>b) Provided or providing programme management support to any Central/State Governments/Agencies/Departments or Corporations.</p> <p>c) Experience of providing consultancy/advisory services to any State Government/Departments/ Corporations in India for any infrastructure project through Public Private Partnership (PPP) or other forms of private participation, having project cost of at least INR 50 Crores (Rupees Fifty Crores Only) in India.</p>	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
23	Page No. 13/23-24 4.14/ Appendix F1	<b>Designations:-</b> 1. Project Coordinator 2. Finance Expert 3. Tourism Expert 4. Infrastructure Expert 5. Planning Expert 6. Marketing Expert 7. Procurement Expert 8. Legal Expert	Looking at the scope of work we feel there is no need to consider such an extensive team for evaluation. Please consider evaluating the CV's of : 1. Project Coordinator 2. Finance Expert 3. Tourism Expert 4. Infrastructure Expert 5. Planning Expert	The provisions of RFP document shall prevail
24	Page no 4, 2.7.	Proposal Due Date (PDD) and time (i.e. last date and time of receiving Proposals) - 25/01/2017 up to 15:00Hrs.	We request you to extend the submission date by at least 3 weeks after issuing clarifications of Pre-bid queries to all consultants, so as to submit a Technically and Financially sound proposal.	<ul style="list-style-type: none"> <li>➤ Please refer the corrigendum-1 &amp; corrigendum-2 issued (Available in website)</li> <li>➤ In addition to the same, the Proposal Due Date (PDD) and time (i.e last date and time of receiving proposals) is revised to April 11, 2017, up to 15 Hours.</li> <li>➤ Schedule date &amp; time of Opening of Technical Proposals hereby modified as April 11, 2017, 16.00 Hours.</li> </ul>
25	Clause no. 3.1a (Page-6)	<b>Eligible assignments category</b> a) Assisted or assisting any Central / State Departments / Corporations in the preparation of Policy or Acts related to tourism. b) Provided or providing programme management support to any Central / State Governments / Agencies / Departments or Corporations in tourism sector. c) Experience of providing consultancy	In the Minimum Eligibility Criteria mentioned in Clause no. 3.1a; it is prescribed that the Consultant should have assisted or assisting any central / state department / corporations in preparation of policy or acts related to Tourism. We would like to point out that as per the Scope of Work published in the RFP, the PMU is not required to formulate any policy / act related to tourism. Hence, we would request to re-phase this minimum eligibility criteria	The provisions of RFP document shall prevail



Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		<p>/ advisory services to any State Government / Departments / Corporations in India for any tourism infrastructure project through Public Private Partnership (PPP) or other forms of private participation, having project cost of at least INR 50 Crores (Rupees Fifty Crores Only) in India (the “Tourism Projects”).</p> <p>d) Experience of providing consultancy/advisory services to any State Government / Departments / Corporations in India for any infrastructure project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 100 crore (Rupees One Hundred Crore) in India (the “PPP Projects”).</p>	<p>as follows: "the Consultant should have assisted or assisting any central / state department / corporations in preparation of policy or acts related to Tourism OR acted as a State Level Project Management Agency (SLPMA) pertaining to Tourism for minimum for 3 states". The scope of SLPMA is more pertinent with the Scope of PMU as being envisaged in the RFP.</p>	
26	In Appendix F1,	<ul style="list-style-type: none"> <li>• <b>Tourism Expert</b> – Minimum Qualification - Graduation: B.Arch, Post-Graduation: Master in architecture/ urban design or planning</li> <li>• <b>Planning Expert</b> - Minimum Qualification- Graduation: B.Arch/ B.Planning, Post-Graduation: Masters in Planning</li> <li>• <b>Designation and Total Year of</b></li> </ul>	<p>In Appendix F1, the Back Office team as suggested is quite comprehensive. Based on the requirement, we would like to have the following clarification:</p> <ul style="list-style-type: none"> <li>• There is conflict between Tourism Expert and Planning Expert. We would request to delete anyone from the team.</li> <li>• We also request you to relax the total 12</li> </ul>	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		<p><b>Experience:-</b> Tourism Expert - 12 years Planning Expert - 12 years</p> <ul style="list-style-type: none"> <li>• Procurement Expert - Minimum Qualification:-Graduation: law, Post-Graduation: law</li> <li>• <b>Designation and Total Year of Experience:-</b> Legal Expert - 20 years</li> </ul>	<p>years experience to 10 years in all the applicable personnel in the Back Office</p> <ul style="list-style-type: none"> <li>• Again, the qualification of Procurement Expert, it is prescribed to have a qualification of Post Graduation in Law. Based on our experience, we would request to also include post graduation in business management as a minimum qualification.</li> <li>• We would request to bring down the total experience of the Legal Expert from 20 years to 10 years.</li> </ul>	
27	As per clause no. 6 (Page	All personnel deployed under PMU shall be eligible for leaves for a cumulative period of 30 working days in a year or more than 15 working days at one time. The Team Members of the PMU shall obtain written approval of the leave from the Director, JTDCL or any officer nominated by him	As per clause no. 6, of the contract, we would request to include a provision of replacement of key professional deployed in the PMU, if he/she takes more than the prescribed leave as suggested. There may be some kind of contradiction with this clause and that of the parent employing agency.	The provisions of RFP document shall prevail
28	Clause 4.14.2 (i):- (Page 13)	<ul style="list-style-type: none"> <li>• Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>tourism infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 50 Crores:- Max Mark 25</li> </ul>	Also, in the marking system/evaluation process, it is requested to have additional marks for turn over of the firm on a slab basis. This will have a generic input into the selection process wherein weightage to financial capability is also taken into consideration.	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		<ul style="list-style-type: none"> <li>• Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 100 crore:- Max Mark 20</li> <li>• Key personnel from back office:- Max Mark 20</li> </ul>		
29	Submission Date	Proposal Due Date (PDD) and time (i.e. last date and time of receiving Proposals) - 25/01/2017 up to 15:00Hrs.	As the time frame available between pre-bid meeting and submission of RFP, we are getting only 7 working days which may not be sufficient to take into consideration the proceedings of the Pre Bid meeting. Hence, we would request you to kindly extend the last date of submission by at least 10 days.	Please refer Sl. No. 24 of this corrigendum
30	Page 23 Appendix F1	Project Coordinator:- Graduation: Civil Engineering, Post-Graduation: Business Management; 12 years of minimum experience	As per our understanding Project Manager is a separate role other than the Project Co-ordinator and a separate resume is required to be provided in resume format provided (appendix F2) along with proposed back office personnel. Please confirm.	Project Manager is a separate role other than the Project Co-ordinator. Only resume of Key personnel from back office is required for Bid Evaluation.
31	Page 28 Appendix G	<b>Appendix G; Financial Capacity-</b> The information regarding the turnover from consulting services in Last five years should be provided in the format below:.....	As per our understanding turnover for last 3 years has been requested and not 5 years as mentioned in Appendix G. Please clarify.	<b>As Per RFP:</b> Appendix G Financial Capacity The information regarding the turnover from consulting services in <b>Last five years</b> should be provided in the format below:

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
				<b>Modified as:</b> Appendix G Financial Capacity The information regarding the turnover from consulting services in <b>Last Three years</b> should be provided in the format below
32	Page 12 4.14.2 Scoring Methodology: Technical Proposal	<ul style="list-style-type: none"> <li>• Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>tourism infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 50 Crores:- Max Mark 25</li> <li>• Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 100 crore:- Max Mark 20.</li> <li>• Key personnel from back office:- Max. Mark 40.</li> <li>• Approach &amp; Methodology:- Max. Marks 15.</li> </ul>	<p>Current marking in RFP is focusing on selected experience in PPP Projects however for successful implementation of program of this nature, it is imperative to gauge program management experience and planning strategy expertise of the team as well.</p> <p><b>Justification</b> Proposed evaluation criterion in in line with the minimum eligibility, pre-requisite of the RFP and have been also proposed for evaluation for selection of the consulting firm. The revised evaluation criteria shall aid in evaluation of firms capacity in managing program management units (PMU), Aiding tourism department in strategic planning and conceptualization/ implementation of PPP Projects.</p> <p>Requesting to consider proposed changes in the marking table:</p>	The provisions of RFP document shall prevail
33	Page 12 4.14.2 Scoring	<ul style="list-style-type: none"> <li>• <b>Tourism Expert:-</b> Minimum Total experience: 12 years, Tourism sector project experience in numbers to score</li> </ul>	We would request 2 changes. Tourism Expert to have 10 years and 10 projects on tourism AND Legal experts need not have	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
	Methodology: Technical Proposal	full marks- 12 <b>• Legal Expert:-</b> Minimum Total experience: 20 years, Tourism sector project experience in numbers to score full marks- 08	tourism experience since it is extremely rare for law professional to practice tourism based projects only.  Requesting to consider our suggestions for the required experiences.	
34	Page 23  Appendix F1 Table of Minimum requirements	<u>Appendix F1:-</u> Qualifications and competence of the Project Manager (from the back office of the Applicant), who would guide, manage and supervise the team of personnel deployed to provide Project Management Unit to THE AUTHORITY	We would request you to add relevant qualifications at the graduate level for some of the roles considering the availability of experts in the field with the required experience.  Also, for ease in evaluation, request you to change the requirement from number of years of experience in PPP projects etc to “number of PPP etc projects” experience.  Changes are proposed;	The provisions of RFP document shall prevail
35	Page 4 Section - 2 Invitation And Schedule Of Bidding Process	Proposal Due Date (PDD) and time (i.e. last date and time of receiving Proposals) - 25/01/2017 up to 15:00Hrs.	As a standard norm, request you to provide at least 2 weeks post publication of the response to the pre-bid queries. Bid submission date is requested to be revised to 6 <sup>th</sup> February 2017, Monday.	Please refer Sl. No. 24 of this corrigendum
36	General observation	Additional provisions	While our aggregate liability under this RFP is not capped, we believe that our total liability will be limited in accordance with standard industry practices.	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			Requesting incorporation of below clause in the RFP: “In accordance with standard industry practice, our aggregate liability for direct damages under this RFP shall be limited to one time the fees paid to us.”	
37	3.7.2 (c) Part II Submission- Point C (Page 8) and Page30 ( Appendix H Format for Financial Proposal	<p><b><u>(Page-8- Part II Submission)</u></b> The Financial Proposal shall be exclusive of</p> <p>i. Service Tax</p> <p>ii. Cost of travelling, communication, printing, consumables, stationaries for the project purpose only for the deployed personnel under the PMU</p> <p>iii. Cost of office space, furniture, hardware, software, internet connection, laptop, printer etc., which will be provided to the PMU by the Authority</p> <p><b><u>(Page-30- Format for financial proposal)</u></b> This amount is inclusive of all taxes including service tax.</p>	As per our understanding, the financial proposal should be exclusive of Service Tax. There are conflicting messages on this point at Page 9 and Page 30. Request to clarify please.	Financial proposal shall be <b>inclusive of all taxes including service tax</b> (accordingly, all relevant provisions in the RPF stands modified)
38	Page 6 3.1 Eligible assignments category (Note – iii)	The bidder shall be a single entity. Consortium, academic and voluntary organizations are not eligible to participate in the selection process under this RFP.	Requesting the bid to be allowed for consortium considering special legal services requested in the scope of work.	The provisions of RFP document shall prevail
39	Clause 2.6: Services	i. The PMU is intended to be a self-sufficient team that shall provide the services of a team of executives and	Considering the diverse nature of the projects expected to be developed, it is not possible to assess the team required and	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		<p>support staff with skills and experience commensurate with the task requirements to operate from the authority approved location in Ranchi. The minimum requirement of the personnel to be stationed at Ranchi is given in „Consultant Team Requirements“</p> <p>ii. The team of experts who will be at the back office of the consultant shall prepare the DPR and shall also provide transaction advisory services for developing PPP projects, as per the instruction of the Authority. The list of such experts who will provide services from back office is given in <b>Appendix F1</b></p>	<p>costs associated with the preparation of DPR for each of the projects. However, considering the list of the experts as proposed in Appendix F1, we ascertain that the team will be required to prepare Detailed Perspective Plan (DPP) and provide transaction advisory services in order to select developers for PPP projects. If required, specialist firms for technical design (Engg Surveys &amp; DPR) can be hired.</p>	
40	Clause 2.7	Bid Schedule	<p>We would request you to kindly extend the last date for submission of proposal by 2 weeks after response to queries are made available, to enable the applicants to submit a well-informed proposal considering the responses. The said project requires a lot of planning considering all the factors to put in a proposal that is suited to the requirements of the Authority.</p>	<p>Please refer Sl. No. 24 of this corrigendum</p>
41	Clause 3.3 (i) Minimum Eligibility Criteria (Page-5)	<p>The applicant firm must be a company incorporated under the Indian Companies Act.</p>	<p>Many of the prominent consulting firms working in India are registered as Limited Liability Partnership (LLP). Therefore, we request to kindly allow Limited Liability Partnership (LLP) firms registered under applicable laws in India to participate in the</p>	<p>The provisions of RFP document shall prevail</p>

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			bidding process.	
42	Clause 3.3 Minimum Eligibility Criteria	The applicant's average annual turnover must be at least INR 10 Crores (Rupees Ten Crores Only) in last three financial years (FY 2015-16, 2014-15, 2013-14). A certificate from Chartered Accountant must be accompanied specifying turnover.	We request Authority to keep minimum average annual turnover of at least Rs. 250 Crore in the last three financial years (2013-14, 2014-15 and 2015-16) to ensure large firms with multi-faceted experience across domains participate in the bidding process	The provisions of RFP document shall prevail
43	Appendix G	<b>Appendix G; Financial Capacity-</b> The information regarding the turnover from consulting services in Last five years should be provided in the format below:.....	The table in the format for turnover request for the turnover of financial year ending 2014, 2015 & 2016 only. We assume that, the phrase in Last five years at the header had come erroneously. We request Authority to please clarify.	Please refer Sl. No. 31 of this corrigendum.
44	Appendix H	Format for financial proposal	We assume that monthly lump sum rate is required to be quoted in the Financial Proposal which includes cost for: a. Remuneration of Project Manager (from back office of Applicant) – which is a team of 8 number of experts, mentioned in Appendix F1; b. Remuneration of PMU team to be placed at Ranchi - which is a team 4 number of experts, mentioned in Appendix I; c. Cost for accommodation, air fare, out of pocket expenses (OPE) and profits.	Please refer the <b>RFP Clause 3.7.2</b> (Part II Submission) (page-8)
45	Appendix F1 & Appendix I	Consultant Team Requirements	Based on the scope of works under this assignment and our experience for the similar works, we would suggest Authority to consider deploying full time Core Team	The provisions of RFP document shall prevail



Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			and Sector Experts for Knowledge supports based on requirement of the project. The suggested structure may be adopted.	
46	4.14 Scoring Methodology: Technical Proposal	<p><b>Designations- Projects Experience-Full Mark</b></p> <ul style="list-style-type: none"> <li>• Project Coordinator- 3 Projects.- 5 Marks</li> <li>• Finance Expert - 3 Projects.- 5 Marks</li> <li>• Tourism Expert- 12 Projects.- 5 Marks</li> <li>• Infrastructure Expert - 8 Projects.- 5 Marks</li> <li>• Planning Expert - 8 Projects.- 5 Marks</li> <li>• Marketing Expert - 4 Projects.- 5 Marks</li> <li>• Procurement Expert - 8 Projects.- 5 Marks</li> <li>• Legal Expert - 8 Projects.- 5 Marks</li> </ul>	<p>Additionally, we also request authority to lower the number of the Tourism Sector Projects to score full marks for Expert other than Project Coordinator, Finance Expert and Tourism Expert.</p> <p>The Authority may consider 3 numbers of Tourism Sector Projects to score full marks for evaluation of CV's of: Infrastructure, Planning, Marketing, Procurement and Legal Experts.</p>	The provisions of RFP document shall prevail
47	Clause No. 10.8 and 10.9	<p>10.8:- All intellectual property conceived, originated, devised, developed or created by the Consultant, its agents, specifically for the purpose of rendering the Services, shall vest with JTDCL unless otherwise agreed, between JTDCL and the Consultant. JTDCL as sole beneficial owner shall be entitled to use such intellectual property for the purpose of the Project</p>	<p>10.8 All intellectual property conceived, originated, devised, developed or created by the Consultant, its agents, specifically for the purpose of rendering the Services, shall vest with the Consultant.</p> <p>10.9 Deleted</p>	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		10.9:- Unless otherwise agreed, JTDCL shall have the copyright on all the reports, documents, maps etc., authored, prepared or generated during the course of the Services to be provided by the Consultant.		
48	Clause 13.2 (a)	<p><b><u>Arbitration</u></b></p> <p><b>a Procedure</b> Any Dispute which is not resolved amicably within 30 days, the same shall be referred to the sole arbitration of Secretary, Tourism, Art Culture, Sports &amp; Youth Affairs Department, Government of Jharkhand, whose decision shall be final and binding on both the Parties. Such arbitration shall be governed by the Arbitration and Conciliation Act, 1996 (“Arbitration Act”).</p>	<p>a Procedure Any Dispute which is not resolved amicably within 30 days, the same shall be referred to the sole arbitration to be mutually appointed by the parties or as per the provisions of the Arbitration and Conciliation Act, 1996, whose decision shall be final and binding on both the Parties. Such arbitration shall be governed by the Arbitration and Conciliation Act, 1996 (“Arbitration Act”).</p>	The provisions of RFP document shall prevail
49	Addition	Additional Provision	In no event shall either party be liable for consequential, incidental, indirect, or punitive loss, damage or expenses (including lost profits). The Consultant shall not be liable to the JTDC or in relation hereto (whether in contract, tort, strict liability or otherwise) for more than the value of the fees to be paid (including any amounts invoiced but not yet paid) under this Agreement.	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
50	Addition	Additional Provision	Any information, advice, recommendations or other content of any reports, presentations or other communications we provide under this Agreement (“Reports”), other than Department’s Information, are for Department's internal use only (consistent with the purpose of the particular Services) including Department's board of directors, its audit committee, or its statutory auditors. The Department may not rely on any draft Report and the Consultant shall not be required to update its Final Report	The provisions of RFP document shall prevail
51	Addition	Additional Provision	The Consultant shall continue to retain all pre-existing intellectual property rights in all software, designs, utilities, tools, models, systems and other methodologies and know-how that EY already owns or licenses (“Consultant Materials”), including improvements to such Consultant Materials or knowledge developed while performing the Services.	The provisions of RFP document shall prevail
52	Point - 2.7, Page - 4	Bid Schedule	As per the GFR, the due date for proposal submission should be minimum 15 days from date of corrigendum; Kindly extend the date of proposal submission accordingly	Please refer Sl. No. 24 of this corrigendum
53	Point - 3.3 (i), Page - 5	The applicant firm must be a company incorporated under the Indian Companies Act.	Entities incorporated under the newly introduced LLP Act should also be considered eligible	The provisions of RFP document shall prevail
54	Point - 3.3 (ii), Page - 5	The applicant’s average annual turnover must be at least INR 10 Crores	The minimum Average Annual turnover should be increased to INR 100 crores to	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
		(Rupees Ten Crores Only) in last three financial years (FY 2015-16, 2014-15, 2013-14). A certificate from Chartered Accountant must be accompanied specifying turnover.	enable shortlisting of only reputed and capable companies for executing such large, prestigious, time-bound and critical project	
55	Point - 3.3 (ii), Page - 5	Crores (Rupees Ten Crores Only) in last three financial years (FY 2015-16, 2014-15, 2013-14). A certificate from Chartered Accountant must be accompanied specifying turnover.	Average turnover of 3 years has been mentioned while in Appendix G turnover has been asked for 5 years	Please refer Sl. No. 31 of this corrigendum.
56	Point - 3.1 a), Page - 6 Point - 3.1 b)	<b>Eligible assignments category</b> a) Assisted or assisting any Central/State Departments/Corporations in the preparation of Policy or Acts related to tourism. b) Provided or providing programme management support to any Central/State Governments/Agencies/Departments or Corporations in tourism sector.	Minimum fee of INR 25 Lakhs should be included for policy preparation or programme management support projects	The provisions of RFP document shall prevail
57	Point - 4.14.2 , Page - 13 (i) - Table - 1.1 Point - 4.14.2 (i) - Table - 1.2	<b>Firm's presence</b> Experience of providing consultancy/advisory services to any State Government/Departments/ Corporations in India for any <b>tourism infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 50 Crores	“Other forms of private participation” should be removed to avoid ambiguity in criterion	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
58	Point - 4.14.2, Page - 13 (i) - Table - 1.2	Experience of providing consultancy/advisory services to any State Government/Departments/Corporations in India for any <b>infrastructure</b> project undertaken through Public Private Partnership (PPP) or other forms of private participation and having project cost of at least INR 100 crore	Request to increase this to INR 1000 crores from INR 100 crores, since the agencies with experience in helping for larger sized engagements can advise on both large as well as small sized engagements. However, agencies with smaller sized engagements cannot be expected to deliver quality advise on larger sized engagements	The provisions of RFP document shall prevail
59	Point - 4.14.2, Page - 13 (i) - Table - 2.2	Legal Expert Minimum Total experience: 20 years	Experience of 20 years for Legal expert is too high. Please reduce the same to 15 years.	The provisions of RFP document shall prevail
60	Point - 4.14.2, Page - 13 (i) - Table - 2.2	Additional Provision	1 PPP Expert and Investment Promotion Expert, with post-graduate qualification and minimum 10 years of experience should also be included in the list of experts in back office.	The provisions of RFP document shall prevail
61	Appendix F1, Page - 23	Procurement Expert - Graduation: law, Post-Graduation: law – Total Exp. 12 Years	Procurement Expert cannot be expected to have qualification in law.	The provisions of RFP document shall prevail
62	Appendix F1, Page - 23	Project Coordinator:- Graduation: Civil Engineering Post-Graduation: Business Management	Project Co-ordinator can be someone with finance or even non-civil engineering background too.	The provisions of RFP document shall prevail
63	Appendix F1, Page - 23	Tourism Expert:- Graduation: B.Arch Post-Graduation: Master in architecture/urban design or planning	Tourism Expert can be someone with finance, engineering or other background. Any degree background should be fine as long as he/ she has relevant experience in	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			Tourism sector.	
64	Appendix F1, Page - 23	Finance Expert :- Graduation: Engineering Post-Graduation: Business Management	For the Finance Expert, CA/ MCom or equivalent degree of Finance should also be considered	The provisions of RFP document shall prevail
65	Appendix I – Point 2., Page - 32	Office Assistant – 1 no.	No of Office Assistant staff should be increased to 3 from 1	The provisions of RFP document shall prevail
66	Point - 3.1 Note (ii)	All above information should be supported by either a chartered accountant certificate or client certificate or a copy of the extract of signed agreement with the private developer/concessionaire (in case of d & e above). Copy of work order or contract entered with the client or completion certificate (in case of a, b & c above)	Point e) is missing from the above section	Please refer Sl. No. 4 of this corrigendum
67	Appendix F1, Page - 23	<b>Designation and Min Tourism sector Projects Experience:-</b> Project Coordinator- 03 Nos Finance Expert-03 Nos. Tourism Expert – 12 Nos Infrastructure Expert - 08 Nos Planning Expert - 08 Nos Marketing Expert - 04 Nos Procurement Expert - 08 Nos Legal Expert - 08 Nos	Requirement of minimum ‘x’ number of tourism projects for each back office team member, except tourism expert, should be reduced to just ‘1’. When tourism expert is going to be an integral part of the team, there is no need for the entire team to have extensive tourism project experience. Further, this will restrict competition as not many people could be found in the market with such qualification and experience. Moreover, the ones with such qualification and experience may not be available, that too for permanent posting in Ranchi.	The provisions of RFP document shall prevail
68	Appendix H,	Format for Financial Proposal	Does the financial proposal under Appendix	Please refer RFP Clause 3.7.2, Page-8

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
	Page - 29		H cover fee only for the PMU team of 4?	(Part II Submission)
69	Point – 6, Page – 34	List of activities not under the scope of service of PMU, which will be delivered by back office of the firm deploying the PMU .....	Please provide details of the various mechanisms mentioned in clause 6 on page 34 based on which the fee for back office team’s work would be determined. To avoid ambiguity in resource deployment and effort, you should mention that all back office team members have to be fulltime deployed on the project or success fee of 2% will be awarded for every successful transaction.	The provisions of RFP are self-explanatory and shall prevail.
70	Point – 7, Page – 35-36	List of activities excluded from the scope of service of the personnel deployed under the PMU	Please confirm that the scope under clause 7 on pages 35-36 is to be undertaken by neither PMU team of 4 nor back office team of 8.	Please refer Sl. No.6 of this corrigendum
71	Point – 2, Page – 32	Additional Provision	Why are no technical marks being allocated to PMU team of 4?	The provisions of RFP document shall prevail
72	Appendix F1, Page - 23	Additional Provision	Is Project Manager in addition to the eight positions listed in Appendix F1? If yes, why no technical marks have been allocated?	Please refer Sl No. 30 of this corrigendum. The provisions of RFP document shall prevail
73	Point - 4.14.2 (i), Page - 13	Additional Provision	Allocating all the marks to number of tourism project experience does not give any weightage to size and nature (scope) of the project. In the overall experience, 50% weightage should be given to number of tourism projects, 25% to local experience and 25% to size & nature (scope) of tourism projects.	The provisions of RFP document shall prevail
74	Point - 4.14.2 (i), Page - 13	Additional Provision	Local experience should be given more marks, since it is important for the firm and its teams to understand the local context.	The provisions of RFP document shall prevail

Sl. No.	Ref. Clause	Provisions of RFP	Queries	Response
			<p>Similarly, the bidder's approach and proposition to execute the engagement should be given more marks.</p> <p>Firm's presence: 25 Firm's local experience: 15 Key personnel from back office: 30 Key personnel in Ranchi PMU: 10 Approach &amp; methodology: 20</p>	