

Pre-Bid Query Reply

EMPANELMENT OF EVENT MANAGEMENT AGENCIES FOR ORGANISING JHARKHAND TOURISM EVENTS IN NATIONAL AS WELL AS INTERNATIONAL LEVEL

Ref. No.: Tou./Dir./Pub./ 94/ 2016 – 828.../ Ranchi, Dated:-14/06/2019

Dated:-25/06/2019

Sl. No.	Reference Section	Clause No.	Queries	Response
1.	3.2 Qualification Criteria	(Clause No. 3.2), (Page No.12)	Eligibility Criteria – Page No. 12 - Point No. 3.2 - Qualification Criteria - Please elaborate and clarify what do you mean when you are saying “The Applicant should demonstrate having experience of organizing at least 3 (three) events in National as well as International Level viz. road shows, exhibitions, festivals, trade fairs etc. wherein the professional fee received for such assignments put together is at least Rs. 1,00,00,000/- (rupees One Crore Only) in the last 5 (Five) Financial years preceding the Application Due Date (i.e. 2013-14, 2014-15,2015-16, 2016-17) (the “ Qualification Criteria ”). Any Applicant who does not meet the .Qualification Criteria shall the disqualified.”	Please refer Corrigendum - I (Agency should have experience of three events and three events put together is at least Rs. 1,00,00,000/- (rupees One Crore Only)
2.	3.2 Qualification Criteria	(Clause No. 3.2), (Page No.12)	Eligibility Criteria – Page No. 12 - Point No. 3.2 - Qualification Criteria - Please define term “International Level viz. road shows, exhibitions, festivals, trade fairs etc.”	RFP clause prevails (ITB Berlin, WTM London, Pata Travel Mart etc.)
3.	3.2 Qualification Criteria	(Clause No. 3.3.1), (Page No.12)	Eligibility Criteria – Page No. 12 - Point No. 3.3.1 Financial Capacity - Please elaborate and clarify what do you mean when you are saying “ <i>The Applicant should demonstrate having financial capacity of having a</i> ”	RFP clause prevails (Agency should have Average Annual Turnover of at least

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			<i>minimum Average Annual Turnover of at least Rs.10,00,00,000/- (Rupees Ten Crores Only) over a period of 3 (three) completed Financial years preceding the Application Due Date (i.e. FY 2015-16, 2016-17 and 2017 18) (the "Financial Capacity").</i>	Rs.10,00,00,000/- from FY 2015-16, 2016-17 and 2017 18)
4.	Payments Terms	(Clause No. 6.5.3), (Page No.32)	The empanelment is called for Event Management Agencies for Organizing Jharkhand Tourism Events in National & International Level – Other Terms & Conditions - Page No. 32 - Point No. 6.5.3 iv, vi and vii - As per our understanding are all related to works of road shows and organizing road shows in itself is a very professional and specialized work. And almost in all the other tourism departments in India, departments have called for two different kind of empanelment one for Events, Exhibitions & Stall Fabrication and other for organizing road shows on behalf of the Government. We would request if possible, DoT can consider and float two different EOI for two very different fields then DoT can get the best professionals from the respective field. By floating two different EOI's the department can ensure much healthier competition.	RFP clause prevails
5.	Payments Terms	(Clause No. 6.5.3), (Page No.32)	As per your tender Ref. No. Tou./ Dir./ Pub./94/2016-828 dated 1,4.06.2019 for Empanelment of Event Management Agencies. for Organizing Jharkhand Tourism Event in National as well as international Level" We request you please consider the column no. 3.3.1 as Average Annual Turnover either reduce for 08 Crore instead of 10 crore for last three financial year (2015-16, 2016-17 and 2017-	RFP clause prevails

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			18) or extend the One Financial Years that is 2016-17, 2017-18 & 2018-19	
6.	3.2 Qualification Criteria	(Clause No. 3.2), (Page No.12)	<p>The Applicant should demonstrate having experience of organizing at least 3 (three) events in National as well as International Level viz. road shows, exhibitions, festivals, trade fairs etc. wherein the professional fee received for such assignments put together is at least Rs.1,00,00,000/-(Rupees One Crore Only) in the last 5 (five) Financial years preceding the Application Due Date (i.e. 2013-14, 2014-15 2015-16, 2016-17 and 2017-18) (the “Qualification Criteria”).</p> <p>Query The term “Professional fees” seems to be little confusing in this clause. As an Event & Exhibitions company “Professional Fees” is the minimal amount charged on any project as a part of the expertise and services of our agency. Thus, it is requested that the term “Professional fees” may be replaced by the word “total Project Cost”</p>	Please refer Corrigendum - I
7.	3.2 Qualification Criteria	(Clause No. 3.2, (C)), (Page No.12)	<p>Independent/Statutory Auditor Certificate in the format provided at Appendix Certifying the experience and the professional fee received by the Applicant for the particular event.</p> <p>Same as above in terms of the word “Professional fees”</p>	Please refer Corrigendum - I
8.	4.3 Evaluation of Experience of the Applicant	(Clause No. 4.3.1), (Page No.16)	<p>Same as above in terms of the word “Professional fees”</p> <p>The proof of eligible assignments and the assignments asked for extra scores in table 4.3.1 should be specifically for Tourism & Travel only. The repetition of proof of</p>	Please refer Corrigendum - I

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		Parameter no. 1, 3 & 4	Exhibitions/road shows/events in three different sectors i.e general, tourism specific and Govt. separately seems non-essential. Instead the credibility of the company to execute only Tourism related Tourism & Travel Roadshows, exhibitions and events must be given utmost priority.	
9.	5.3 APPENDIX C: FORMAT FOR EXPERIENCE OF THE APPLICANT	(Clause No. 5.3), (Page No.22)	“Professional fees” Same as above in terms of the word	Please refer Corrigendum - I
10.	5.3 APPENDIX C: FORMAT FOR EXPERIENCE OF THE APPLICANT	(Clause No. 5.3), (Page No.22)	A copy of completion certificate issued by the respective client for each assignment or satisfactory certificate. This is to inform that no state tourism boards issues completion certificates after successful execution of the event. Thus, this clause may be removed.	Please refer Corrigendum - I Please refer : Clause no 3.2 Qualification Criteria (Point no ii (b))
11.	INSTRUCTIONS FOR SUBMISSION OF APPLICATION	(Clause No. 2.1.8), (Page No.05)	As per the clause no. 2.1.8 The Applicants shall furnish an Earnest Money Deposit of Rs. 3,00,000/- (Rupees Three Lakhs Only) (the "Earnest Money Deposit" or “EMD”) in the form of a Demand Draft Question: Is there an EMD exemption for the organisations who are registered with MSME or NSIC	RFP clause prevails
12.	3.1 Conditions of	(Clause No. 3.1.1 (b, 2)),	As per clause no. 3.1.1 S. No. B. The Applicant should have an office in Ranchi. In case Applicant has no office in	RFP clause prevails

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	Eligibility	(Page No.11)	<p>Ranchi, it should undertake to establish a fully functional office with the required personnel/manpower within 30 (thirty) days of being empanelled with the Authority.</p> <p>Question: It is requested to modify this clause, to enable the appointment of the local contact person only. The primary reason for this request is based on the fact that empanelment does not guarantee work and the local person is required to maintain the liaison only whereas the core team comes to work on case to case basis.</p>	