

RESPONSE TO PRE-BID QUERIES

SELECTION OF AGENCY FOR SUPPLY, INSTALLATION, INTEGRATION AND COMMISSIONING OF IP BASED CCTV CAMERAS AND SURVEILLANCE SYSTEM AT VARIOUS UNITS OF JTDCL

Ref. No.:- 801/2020, Ranchi/Dated: - 08/12/2020

Dated: 16/12/2020

Sl. No.	Reference Section	Clause No.	Queries	Response
1.	ANNEXURE-1:- SCOPE OF WORK	(Clause No. f), (Page No. 18)	First confirmation required about existing system either it is NVR based or VMS based installation in all these locations (Lake Resort Patratu (42 cameras), Hotel Prabhat Vihar, Netarhat (62 cameras), Hotel Birsa Vihar, Ranchi (15 cameras)) Because VMS would be quoted accordingly. If it is NVR based does it ONVIF Complied	Please refer Corrigendum – I
2.	Others		Need clarification as No any details about PC server for VMS is mention in RFP & as well as in price bid format anywhere.	Authority will arrange by its own
3.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	In technical specification it is mention only 6TB, 1 number. It could be run for up to 8 cameras. But it cannot be possible for more than 8 channel NVR. (In 16 ch NVR or 32 ch NVR).	Please refer Corrigendum – I
4.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	But no details of video wall is mention anywhere in RFP & as well as in price bid format, as such need more clarification on it	Please see the item description of Head Office & TIC, Ranchi
5.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	In technical specification When there is requirement of only 1 pcs of HDD (6TB) required. Then why it is required 4HDD support NVR everywhere. It would be extra cost for department.	Please refer Corrigendum – I
6.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	In technical specification everywhere only 1KVA UPS description is mentioned whereas variable type of requirement is there like 8 channels, 16 channel and 32	We require UPS for 10-15 minutes backup between switchovers

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			channel. In such condition backup time would be variable as per the no of cameras.	the power supply from electricity to Generator or vice versa.
7.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	In Technical specification LED TV, Internet connectivity, WIFI Router and and UPS is missing. And it is written 0 as a quantity.	Only in Hotel Birsa Vihar, Ranchi where these are already available
8.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	Mentioned Make and Model of CCTV Camera and NVR is HikVision and CP-Plus	Please refer Corrigendum – I
9.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	Mentioned Make and Model of PoE Switch is HikVision and CP-Plus	Appendix- VII- A Format for Rate
10.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	Mentioned Make and Model of UPS is Microtek and LUMINOUS	RFP clause prevails
11.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	Mentioned Make and Model of Rack is D-Link and Finolex	RFP clause prevails
12.	ANNEXURE-1:- SCOPE OF WORK	In Note Clause no. 08	The work consists of supply, Installation, testing, commissioning of Closed Circuit Television (CCTV) system in accordance with the technical specifications, terms and conditions mentioned in RFP.	RFP clause prevails
13.	Section 2: Instructions to Bidders	2.1.2 (a) Page no. 07	The Bidder must have achieved an Average Annual Turnover of Rupees 10,00,000/- (Ten Lakh Only) during the preceding 3 (three) years (i.e. FY 2017-18, 2018-19 and 2019-20). To calculate the average turnover, the total turnover achieved by the Bidder during last 3 years shall be divided by 3. Provide Audited annual financial statements for the financial year (i.e. FY 2017-18, 2018-19 and 2019-20).	RFP clause prevails
14.	ANNEXURE-1:- SCOPE OF WORK	(i) Page no. 18	Upon completion of the installation & commissioning, the bidder should provide hands-on training on the installed equipment to the personnel of JTDCL at respective units	RFP clause prevails

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			and CCC for one week with training materials on operation and maintenance of the system and the equipment at free of cost.	
15.	Section 2: Instructions to Bidders	Payment Schedule 2.8 Clause 2.8.2 Page no.- 09-10	1 - Supply, installation, integration and commissioning: 60% 2 - One Month after Successful Functioning/Operation: 30% 3 - One Year after Successful Functioning/Operation: 10%	RFP clause prevails
16.	Section 3: Preparation & Submission of Proposal	EMD 3.3 Page no.- 11	<p>The Bidder shall furnish an Earnest Money Deposit of Rs. 1,00,000/- (Rupees One Lakh only) (the "Earnest Money Deposit" or "EMD") in the form of a Demand Draft issued by a Nationalized Bank or a Scheduled Bank in India, drawn in favour of " Jharkhand Tourism Development Corporation Limited," payable at "Ranchi" along with bid documents. JTDCL shall not be liable to pay any interest on the EMD so made and the same shall be interest free.</p> <p>The EMD amount shall remain valid for a period of 90 (ninety) days from the Proposal Due Date, or beyond any period of extension subsequently as determined by JTDCL from time to time. The Proposal shall be summarily rejected if it is not accompanied by the EMD.</p> <p>The EMD shall be returned to the unsuccessful Bidders after selection of the Selected Bidder. The EMD submitted by the Selected Bidder shall be retained as Performance Security. JTDCL shall not be liable to pay any interest on the Performance Security so made and the same shall be interest free. As per instruction of JTDCL, the selected bidder shall be required to extend the validity of the demand draft.</p>	RFP clause prevails

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17.	Section 2: Instructions to Bidders	2.1.2 Page no. 07	In Eligibility criteria clause 2.1.2 page-7 which defines the Annual Turnover of the bidder is very low. The approx value of the project value is around 40 lacks and bidder should have at least 3 times of the project value as a turnover. This is a standard practice of the bid.	RFP clause prevails
18.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	As you know maximum company of CCTV are Chinese and as Govt. of India wants to promote make in India product, as being a responsible concern of Jharkhand Govt. it's our moral responsibility to promote Make in India product. The criteria as 50% Indian make will be given preference.	Please refer Corrigendum – I

19.	Others		Connectivity media between the CCL and outstation sites has to be described in advance with fusibility.	No need
20.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	As per detail chart given in page number 32 we need to install 263 IP camera so the bidder in term of experience should have experience of installation and AMC of minimum 200 IP camera and work order of not less than 1 Cr.	RFP clause prevails
21.	Others		Who will guide the bidder during the site visit?	Manger of the Hotel/Restaurant
22.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	More specification required for active component like IP/Bullet camera, NVR, POE Switch.	Please refer Corrigendum – I
23.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	Only two brands is mentioned in the RFP which shows the intention of favor to the particular brand.	Please refer Corrigendum – I
24.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	The IR Distance mentioned is of 50-60 meter which is brand specific so you are requested to make it generic as 30/50/100	Please refer Corrigendum – I

25.	Section 2: Instructions to Bidders	Others	a) Bidder should be an OEM or their authorized partner and should have been in operation for period of at least 5 years as on last date of bid submission. (Submit relevant document along with tender specific Manufacturer authorization Letter in case of dealer or partner.)	RFP clause prevails
26.	Section 2: Instructions to Bidders	Others	b) Bidder shall be single point of Contract for Department. No Outsourcing of the Contract to third party is allowed at any point of the contract period. Attached an undertaking to this effect.	RFP clause prevails
27.	Section 2: Instructions to Bidders	Others	c) Bidder should have successfully supplied and installed CCTV System for Central/State Government departments, PSU 'S, Educational, autonomous bodies during last three years	RFP clause prevails
28.	Section 2: Instructions to Bidders	Others	d) Bidder should also have the single order value should not be less than 40 lakhs which should be of IP CCTV Cameras.	RFP clause prevails
29.	Section 2: Instructions to Bidders	Others	e) CCTV system should have been in operation from date of its successful installation. Tender specific Performance certificate from end user for above order (SI No. -d) should be attached as documentary proof of evidence.	RFP clause prevails
30.	Section 2: Instructions to Bidders	Others	f) Bidder should have atleast one AMC order of more than 100 IP cameras for a single site. Order of the same to be attached.	RFP clause prevails
31.	Section 2: Instructions to Bidders	Others	g) The average annual turnover of bidder during last 3 financial years i.e. 2016-2017, 2017-2018 and 2018-2019 shall not be less than 2.5cr. (INR) and must submit attested photocopies of Audited balance sheet/annual reports as proof of evidence.	RFP clause prevails
32.	Section 2: Instructions to Bidders	Others	h) Bidder should be GST Registered.	Please refer Clause no.- 2.2.2 (c) Page no.- 7
33.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	i) Submit data sheet with technical bid of product indicating technical compliance with mentioning make and model. Complete Grid based surveillance system shall be	Please refer ANNEXURE-1:- SCOPE OF WORK

			quoted should be of single OEM including cameras, NVR and all software's required.	In Note Clause no. 2 & 5 (Page no.- 32)
34.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	j) Bidder should have current certifications from ISO for 2019 Certified for system integrator & installer for Surveillance.(Documentary evidence to be submitted).	Please refer ANNEXURE-1:- SCOPE OF WORK In Note Clause no. 2 & 5 (Page no.- 32)
35.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	k) Bidder should provide CE,FCC and UL Certificate of quoted OEM	Please refer ANNEXURE-1:- SCOPE OF WORK In Note Clause no. 2 & 5 (Page no.- 32)
36.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	l) Bidder should have local office in the state of Jharkhand since last 6 years.	Please refer Corrigendum – I
37.	Others		Bidder should be registered in ESIC and PF. Also, we would hereby request you to kindly Consider Vantage as a preferred make for CCTV Surveillance products.	RFP clause prevails
38.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	If you are adding any other OEMs or equivalent in your preferred make list, then requesting you to please add the below mentioned point: THE OEM MUST HAVE LOCAL SERVICE CENTER & REGISTERED OFFICE WITH THERE OWN MANPOWER SETUP IN JHARKHAND. DOCUMENTARY EVIDENCE SHOULD BE SUBMITTED AGAINST THE SAME FROM THE OEM'S END. (By adding this terms ,only the reputed OEMs will participate in this tender & it will very fair competition & you will get a good solution & service throughout the year)	Please refer Corrigendum – I
39.	ANNEXURE-1:- SCOPE OF WORK	Item Descriptions	IF you go for the VMS integration then it is suggested to please keep a server at head office & add mentioned point for the same For the VMS , bidder should supply a server which should	Authority will arrange by its own

			support the integration of total 300-350 cameras & accordingly the software should be supplied.	
40.	ANNEXURE-1:- SCOPE OF WORK	In Note Clause no. 13 Page no.- 33	because after Covid there are some delay occurred in availability in the RAW materials. Please extend the delivery schedule from 45 days to 90days	RFP clause prevails
41.	Section 2: Instructions to Bidders	2.1.2 Page no. 07	Requesting you to please add Bidder's Annual turnover should be increase from 10L to 1 Cr for per year. Audited Balance Sheet should be submitted.	RFP clause prevails

**Sd/-
Managing Director**