

## RESPONSE TO QUERIES

### REQUEST FOR PROPOSAL (RFP) FOR SELECTION OF AN AGENCY FOR SECURITY SERVICES AND MANPOWER FOR GUARDING, CLEANING, GARDENING, MINOR REPAIRING SERVICES AT VARIOUS LOCATIONS FOR JHARKHAND TOURISM

Ref. No. Tou/Dir/Yoj./ - 13/2018 – 961 Dated : 07/08/2018

Date: 20<sup>th</sup> August, 2018

Sl. No.	Reference Section	Clause No.	Queries	Response
1.	ANNEXURE-1:- Scope of Work	Page No. 21	Estimation cost of Work: The estimated cost of work has not been mentioned in the request for proposal. It is suggested that the cost of the work may be mentioned in the RFP.	Please refer Corrigendum - I (approximate number of manpower requirement provided in Corrigendum - I)
2.	Section 2:- Instructions To Bidders	Clause No. 2.1.2 (a) Page No - 5	Point (ii): -The Bidder must have achieved an average Annual Turnover of Rs. 50 Crore (Fifty Crore) during the preceding 3 (three) years. To calculate the average turnover, the total turnover achieved by the Bidder during last 3 years shall be divided by 3. (i.e. 2014-15, 2015-16 and 2016-17).  Suggestion: - (a) In this regard it is stated that as per para 5(a) of Central Vigilance Commission GOI No. 12-02-1-CTE-6 dated 17thDecember 2002 (copy annexed).“The averageannual financial turnover during the last 3 years, ending 31stMarch of the previous financial year, should be at least 30% of the estimated cost.” (b)The Delhi Tourism & Transportation Development Corporation Ltd. (DTTDC) which has the similar nature of work is following the CVC guide line i.e., average turnover 30% of the estimated value of the contract. A copy of the notice inviting e-tender dated 08.07.2016 of DTTDC (clause 3.4 page 7) is attached for your reference. (c)Directorate of education GNCT of Delhi is also following CVC	RFP Clause Prevails (This clause is for Civil /Electrical Works as per para 5(a) of Central Vigilance Commission GOI No. 12-02-1-CTE-6 dated 17thDecember 2002)

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			<p>guide line and asked average annual turnover of not less than 30% of the estimated cost of the work. A copy of the Tender enquiry no. 2015_DE_75411_1 para 1B of eligibility conditions page no. 31 is attached for your reference.</p> <p>In view of the above, it is requested that necessary correction may kindly be made in order to reflect turnover as 30% of cost of the work.</p>									
3.	3.3 Evaluation of Experience of the Bidder	Clause No. 3.3.3, Serial no. 2 Page No. 17	<p>With regard to evaluation of the experience of the bidder mentioned in Clause No. 3.3.3 Serial No. 1 to 7 of RFP, we have certain observation in Clause No. 3.3.3 Serial No. 2. It is submitted that the turnover may not be appropriate criteria for <u>Evaluation of Experience</u> of the bidder.</p> <p>In this connection, it is suggested that the experience with appropriate rating may be considered for Evaluation of Experience and this is to be replaced with the turnover as mentioned in Serial No. 2 Clause No.3.3.3. The following is suggested to incorporate.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">S. No.</th> <th style="text-align: center;">Parameter</th> <th style="text-align: center;">Evaluation Criteria</th> <th style="text-align: center;">Maximum Marks</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">2</td> <td>The Bidder must have performed the services with good rating in preceding 7 (seven) years.</td> <td> <ul style="list-style-type: none"> <li>• Outstanding/ Excellent - 20 Marks.</li> <li>• Very Good - 15 Mark</li> <li>• Good - 10 Marks</li> <li>• Satisfactory - 05 Marks</li> </ul> </td> <td style="text-align: center;">20 Marks</td> </tr> </tbody> </table>	S. No.	Parameter	Evaluation Criteria	Maximum Marks	2	The Bidder must have performed the services with good rating in preceding 7 (seven) years.	<ul style="list-style-type: none"> <li>• Outstanding/ Excellent - 20 Marks.</li> <li>• Very Good - 15 Mark</li> <li>• Good - 10 Marks</li> <li>• Satisfactory - 05 Marks</li> </ul>	20 Marks	RFP Clause Prevails
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4.	Section 2:- Instructions To Bidders	Clause No. 2.1.2 (a) Page No - 5	<p><b>Annual turnover :-</b> Instead of an average annual Turn Over of Rs.50 Cr. during last 3 financial years, it may kindly considered as an average Turn Over of Rs.10 Cr. during last 3 financial year i.e. approximately more than 5 times or so of actual amount of annual billing of this project for better competitive participation of agencies.</p>	RFP Clause Prevails								

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5.	3.3 Evaluation of Experience of the Bidder	Clause No. 3.3.3, Serial no. 7 Page No. 18	PSARA: - Agency who have applied for PSARA or on the way to apply for PSARA for Jharkhand will also be considered subject to the condition that after award of contract agency will have to produce valid PSARA of Jharkhand state as soon as possible. However agencies may submit valid PSARA license of other states which they possess.	RFP Clause Prevails (PSARA for Jharkhand Required)
6.	2.11 Earnest Money Deposit	Clause No. 2.11.1 Page No. 10	EMD: - EMD amount of 10 Lacks may kindly be minimized to the tune of around 5 Lacks for comfortable participation.	RFP Clause Prevails
7.	Submission of Proposals	Clause No.2.14.8 Page No.13	Cost of PF & ESI contribution should be part of the agency	RFP Clause Prevails (Please refer clause 2.14.8)
8.	Schedule of Selection Process	Clause No.1.3 Page No.4 Tender Fee	Please suggest submission form of “Rs 23,600/- (Rupees Twenty Three Thousand Six Hundred Only) inclusive of GST (Not Refundable)”	Please refer Corrigendum - I